Mayflex Wins Milestone Award

Submitted by: Mayflex UK Limited
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February 2016, Mayflex (http://www.mayflex.com) the distributor of Converged IP Solutions, has won the Milestone Open Platform Excellence Award for EMEA 2015 which was awarded at the Milestone partner conference that took place at their headquarters in Copenhagen on 1st to 3rd February 2016.

Mayflex has been distributing the Milestone (http://www.mayflex.com/manufacturers/milestone/) XProtect® Software Suite and NVR solutions for 6 years, via a network of accredited partners. Milestone represents one of the many key brands in the Mayflex security product portfolio.

The award was in recognition of the fact that Mayflex provides true converged solutions for Milestone (http://www.mayflex.com/manufacturers/milestone/) as they also work closely with complementary technology partners including Axis (http://www.mayflex.com/manufacturers/axis/), Canon (http://www.mayflex.com/manufacturers/canon/), Digital Barriers (http://www.mayflex.com/manufacturers/digital-barriers/), Paxton (http://www.mayflex.com/manufacturers/paxton-access/) and ISONAS (http://www.mayflex.com/manufacturers/isonas/) which all integrate with the Milestone platform.

Kitty van der Sluis, Director, Distribution EMEA for Milestone commented 'This year the award goes to a distributor who not only shows continued growth and dedication, but has shown 'excellence' by providing solutions to their customers, utilizing Milestone's ecosystem partners to form outstanding and reliable solutions, enabling them to win business in all sectors but particularly in larger roll out projects.'

Commenting on the award Tracey Calcutt, Marketing Manager said 'We are delighted to receive the award as it highlights our market position as a leader in providing Converged IP Solutions and we see Milestone as a key partner in delivering that total solution.'

Milestone is an open platform Milestone XProtect video management software (VMS) is based on a true open platform, which means it has a published application programming interface (API), allowing developers to alter the functionality of XProtect. The Milestone open platform enables you to add custom, best-in-class security solutions to your surveillance, such as access control, cameras and video analytics.

The award was received by Peter Male and John Reid who are part of the Mayflex sales and technical team.

For further information about the Milestone products available from Mayflex, visit www.mayflex.com (http://www.mayflex.com) or email sales@mayflex.com.

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