

# iland Accelerates and Fortifies Cloud Security with the Nimble Storage Predictive Flash Platform

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Leading Provider Strengthens Cloud Hosting and Disaster Recovery Services with the Nimble Unified Flash Fabric and Software-based Encryption

LONDON, UK – 9th March, 2016 – Nimble Storage (NYSE: NMBL), the leader in predictive flash storage, today announced that iland (<http://www.iland.com/>), an award-winning enterprise cloud hosting provider, is leveraging the Nimble Storage Predictive Flash platform, comprised of AF-Series All Flash arrays and CS-Series Adaptive Flash arrays and the predictive analytics of InfoSight across its global data centres. As a result, iland is now able to support its customers' business-critical applications, fortify physical security and fuel adoption of iland services across the healthcare, financial services and independent software vendor markets.

Webinar March 22 at 11 a.m. PT: Join Nimble Storage's webinar

(<http://www.nimblestorage.com/webinar/fast-forward-to-the-all-flash-data-center-with-howard-marks/>) featuring guest analyst Howard Marks, as he leads a discussion with iland on their experience with the Predictive All Flash array.

“In the face of increasingly sophisticated security threats, compliance regulations and escalating performance requirements, companies are increasingly opting for cloud infrastructures that go well beyond the promise of low cost,” said Justin Giardina, CTO at iland. “At iland, we’re taking a proactive stance in anticipating the needs of our customers by continuously building more intelligence, security and performance into our global cloud data centres. The Nimble Predictive Flash platform with All Flash and Adaptive Flash arrays is helping us to get the job done.”

iland initially turned to Nimble to strengthen the physical security capabilities of its Enterprise Cloud Services – Advanced Security and Disaster Recovery-as-a-Service offerings. Nimble SmartSecure Federal Information Processing Standard (FIPS) certified software-based encryption enables iland storage administrators to effectively encrypt data at the array or application level across consolidated and multi-tenant storage environments. This functionality is critically important in highly regulated markets, such as healthcare and financial services.

Following the success of the CS-Series Adaptive Flash array deployments, which enabled iland to maintain performance, capacity, and security service level agreements, the provider encountered end users who were demanding all flash arrays with an equitable pricing structure. iland is now taking advantage of the Nimble Unified Flash Fabric which enables flash performance for all enterprise applications by unifying All Flash and Adaptive Flash arrays into a single consolidation architecture with common data services. The Nimble Unified Flash Fabric enables iland customers to optimise flash across all applications while providing the ability to independently scale performance and capacity to address dynamic requirements and meet budget constraints.

More than just fast flash, the Predictive Flash platform leverages the predictive analytics of InfoSight

enabling iland to predict and prevent issues and deliver superior performance across the most processing-intensive applications with confidence. Additionally, a single storage platform provides a streamlined management process for iland administrators who have already mastered the NimbleOS.

“We’re seeing unparalleled performance and reliability across both the new All Flash as well as the existing Adaptive Flash arrays thanks to the Unified Flash Fabric. The success of our business depends on serving our global customers in a way that instills confidence, and the Nimble Predictive Flash platform offers superior performance and service at a cost-efficient price point,” said Giardina. “And the predictive analytics and integrated support of InfoSight gives us complete confidence in the technology and the team, allowing us to focus on delivering the best possible enterprise cloud infrastructure to our customers.”

For more information on:

- Nimble Predictive Flash platform, please visit: <http://www.nimblestorage.com>  
(<http://www.nimblestorage.com/>)
- iland Hosted Cloud Services, please visit: <http://www.iland.com/services>  
(<http://www.iland.com/services/>)

#### Nimble Storage Resources

- Nimble Storage Website
- Case Studies and Videos
- Read the supporting Nimble Storage blog  
(<http://www.nimblestorage.com/blog/finding-certainty-in-an-uncertain-world/>)
- Follow Nimble Storage on Twitter: @NimbleStorage (<https://twitter.com/NimbleStorage>)
- Follow Nimble Storage on LinkedIn (<https://www.linkedin.com/company/nimble-storage>)
- Visit Nimble Storage on Facebook (<https://www.facebook.com/Nimble-Storage-141648999232866/>)
- Visit the NimbleConnect Community (<https://connect.nimblestorage.com/welcome>)

#### About Nimble Storage

Nimble Storage (NYSE: NMBL) is the leader in predictive flash storage solutions. Nimble offers a Predictive Flash platform that combines flash performance with predictive analytics to predict and prevent barriers to data velocity caused by complex IT infrastructure. Nimble customers experience absolute performance, non-stop availability and cloud-like agility that accelerate critical business processes. More than 7,500 enterprises, governments, and service providers have deployed the Nimble Predictive Flash Platform across more than 50 countries. For more information visit [www.nimblestorage.com](http://www.nimblestorage.com) and follow us on Twitter: @nimblestorage.

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#### About iland

With data centres in the U.S., U.K. and Singapore, iland delivers the only enterprise cloud solutions in the market today with true innovation, transparency, intelligent management and advanced security built

in. iland's technology and consultative approach mean anyone— regardless of expertise, location or business objective—can benefit from a hassle-free cloud. From scaling production workloads, to supporting testing and development, to disaster recovery, iland's secure cloud and decades of experience translate into unmatched service. iland has been recognised as Veeam's Service Provider of the Year as well as VMware's Service Provider Partner of the Year, Global and Americas. iland is also part of the Cisco Cloud Managed Service Provider Program for IaaS and DRaaS and partners with other industry leaders including Zerto, Trend Micro, Hytrust and Nimble Storage. Visit [www.iland.com](http://www.iland.com) (<http://www.iland.com/>).

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