

# Becrypt signs up new security distributor Infinigate to target commercial markets

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New partnership underlines Becrypt's approach to support channel as UK businesses look to address cyber security risk

London, UK, 22 March 2016 – British cyber security specialist, Becrypt, has announced that it has signed a new partnership agreement with Infinigate, a Value Added Distributor (VAD) of IT security solutions in Europe. The partnership forms part of Becrypt's current business strategy as it looks to meet the increased need within the commercial market for cyber security solutions. The agreement with Infinigate supports Becrypt's approach to work with channel partners to provide solutions that address the increasing challenges of security breaches that customer organisations are facing.

Becrypt's end point data protection suite and enterprise central management system provide proven solutions to protect data, certified to Government level. An established VAD of IT security solutions for twenty years, Infinigate has experience and expertise in firewalls, encryption, network and content security and has a European network of channel partners.

Alex Teh, Managing Director at Infinigate said; "The partnership with Becrypt is of strategic importance to our business, particularly with the new EU data protection laws coming in the next few years. Our business model is to provide vendors and resellers with more than just product distribution. We aim to deliver vendor level technical expertise in both pre and post sales technical services. This proactive approach will support Becrypt partners by being a true extension to them in every facet of their business."

Cath Hackett, VP of Channel and Marketing at Becrypt, comments; "Infinigate is viewed as a highly skilled Value Added Distributor by security vendors across Europe, reflected by its growing network of active channel partners. Their skills and experience complement the offerings and expertise that our current partners provide. These, coupled with Becrypt's proven experience of deploying solutions in the security arena up to the highest government standards, will strengthen our ability to meet the demand for cost effective and secure enterprise solutions in the commercial sector."

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NOTES TO EDITORS

About Infinigate

Infinigate is a leading Value Added Distributor (VAD) of IT security solutions in Europe.

The company was founded in 1996 and has today 8 subsidiaries. Infinigate offers state-of-the-art IT-Security solutions through its European partner network (VARs, integrators, consulting companies, etc.) to secure and protect IT networks and data.

Infinigate provides the following solutions and services:

- Firewalls / VPN / Secure WLAN / IPS / IDS
- Content security (Virus, Spam, Phishing, Archiving, Social Networks, DLP, End Point etc.)
- Encryption (Email, Disk, Files, Transfer, etc.)
- Strong Authentication (Hard-/Soft-Tokens, Biometrics, etc.)

- Managed Security, Security Analysis- and Audit Tools, Monitoring, SIEM, Log Management
- Security for Cloud Computing (Virtualization, SaaS, Remote Storage)
- Trainings, Consulting & Hotline Support
- Sales and Marketing Support

For more information, please visit; [www.infinigate.co.uk](http://www.infinigate.co.uk)

#### About Becrypt

Becrypt is a leading supplier of innovative mobile security solutions and services that are Government-certified, suitable for numerous industry sectors. Becrypt provides a range of cyber security solutions to protect data at rest and data in use across a broad range of platforms, including desktops, laptops, tablets and smartphones, running Windows, iOS and Android. Becrypt's secure thin client technology supports virtual data infrastructure (VDI) access, enabling secure and rapid IT transformation within the enterprise, as well as cost effective secure remote access.

Through its focus on product assurance, multiple platforms and centralised management, Becrypt's solutions enable the most security conscious organisations to deliver cost effective compliance, whilst maintaining flexibility, choice and usability for their users.

As a leading supplier of encryption technology to the UK Government, Ministry of Defence and UK Police, Becrypt also offers cyber security consultancy and bespoke systems.

Becrypt has offices in London, UK, and McLean, VA, USA. For more information visit: BECRYPT (<http://www.becrypt.com>)

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