

# Mirantis Teams with Supermicro and Arista to Offer Certified Rack Appliance for OpenStack Private and Public Clouds

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Tuesday, 19 April 2016

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Mirantis (<http://www.mirantis.com>), the pure-play OpenStack company, and Supermicro (NASDAQ: SMCI), the leading innovator in high-performance, high-efficiency server, storage, and green computing total solutions for advanced IT/hyper-converged infrastructure, are partnering to deliver the Supermicro Mirantis Unlocked Appliance for Cloud Native Applications – a turnkey, rack-based appliance featuring Mirantis OpenStack, giving Supermicro customers an immediate onramp to agile development of cloud-native applications and container-based services in production.

The Supermicro Unlocked Appliance integrates Mirantis OpenStack® with TwinPro™ SuperServers, NVMe SuperStorage servers, and Arista 10GbE top-of-rack switches into Supermicro 42U SuperRack® enclosures delivering a preconfigured, fully validated, ready-to-deploy total solution. Supermicro will install and certify the appliance onsite ensuring it is ready to operate at scale.

“As OpenStack continues to move beyond early adopters to a more general enterprise audience, there is greater demand for appliances and software that simplify deployment and management for end users,” said Jay Lyman, Research Manager, Cloud Management and Containers, 451 Research. “Mirantis brings its OpenStack experience with enterprise customers and deployments to this broader market in its Unlocked Appliances with Supermicro, which also mark further productization in the OpenStack market.”

“Off-the-shelf solutions from Certified Partners give businesses looking to exploit OpenStack's flexibility, cost savings and agility an easy on-ramp,” said Mirantis Sr. Director of Solutions Marketing, Jim Sangster. “Adding the Supermicro Mirantis Unlocked Appliance to our portfolio gives customers more choice in how they architect their cloud.”

“Supermicro delivers Mirantis OpenStack optimized Total Solutions with complete integration, validation, deployment, and support of our Supermicro Unlocked Appliance,” said Charlie Wu, General Manager, Rack Solutions at Supermicro. “Collaboration with Mirantis on our appliance offers the most flexible OpenStack solution available and provides customers looking for exactly the best combination of Cloud and converged-infrastructure an accelerated, OpenStack deployment experience with better, faster, services, response times and scalability.”

Through the Unlocked Appliance program, Mirantis collaborates with Unlocked Technology Partners such as Supermicro and Arista Networks to design and pre-validate an optimized architecture configuration that leverages Mirantis OpenStack, the most popular and hardened OpenStack distribution on the market. The Supermicro Unlocked Appliance for Cloud Native Applications speeds development and production deployments of cloud-native applications at scale.

“The relationship between Arista, Mirantis and Supermicro enables customers to achieve hybrid cloud economics. The power of Arista EOS (Extensible Operating System) integration with OpenStack via Arista's CloudVision®, dramatically enhances cloud-class speed, simplicity and scale,” stated Ed Chapman, vice president of Business Development and Alliances, Arista Networks.

As a Certified Rack Partner, Supermicro is additionally equipped to sell, integrate and support appliances according to a customer's cloud deployment needs. One call to Supermicro provides the 24x7 support, backed by the Unlocked Partner ecosystem coordinating resolution to any issues. Only a Certified Rack Partner can provide the full lifecycle services and assurance of certification for Unlocked Appliances.

To learn more about Mirantis Unlocked Appliances, visit: <https://www.mirantis.com/appliances> (<https://www.mirantis.com/appliances>)

To learn more about the Supermicro Unlocked Appliance, visit [www.supermicro.com/SUA](http://www.supermicro.com/SUA) (<http://www.supermicro.com/SUA>) or email [Total\\_Solutions@supermicro.com](mailto:Total_Solutions@supermicro.com)

#### About Mirantis

Mirantis is the pure play OpenStack company, delivering all the software, services, training, and support needed for running OpenStack. More customers rely on Mirantis than on any other company to get to production deployment of OpenStack at scale. Mirantis is among the top three companies worldwide in contributing open source software to OpenStack, and has helped build and deploy some of the largest OpenStack clouds in the world, at companies such as Cisco, Comcast, Ericsson, NASA, Samsung and Symantec. Mirantis is venture-backed by August Capital, Dell Ventures, Ericsson, Goldman Sachs, Intel, Insight Venture Partners, Sapphire Ventures, Siguler Guff & Co., and WestSummit Capital, with headquarters in Sunnyvale, California. Follow us on Twitter at @mirantisit.

#### About Super Micro Computer Inc. (NASDAQ: SMCI)

Supermicro, the leading innovator in high-performance, high-efficiency server, storage technology and Green Computing is a premier provider of advanced server Building Block Solutions® for Data Center, Cloud Computing, Enterprise IT, Hadoop/Big Data, HPC and Embedded Systems worldwide. Supermicro is committed to protecting the environment through its "We Keep IT Green®" initiative and provides customers with the most energy-efficient, environmentally-friendly solutions available on the market.

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For more information on Supermicro's complete range of high performance, high-efficiency Server, Storage and Networking solutions, visit [www.supermicro.com](http://www.supermicro.com).

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