

ForeScout Appoints Former Cisco Sales Leader Da-Qian “DQ” Li as Vice President of Sales APJ

Submitted by: Sally Bratton PR

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Leading Security Firm Expands Global Presence in Asia Amid Continued Momentum

CAMPBELL, Calif. – 18 May 2016 – ForeScout Technologies Inc. (<https://www.forescout.com/>), the pioneer in agentless cybersecurity, announced today the appointment of Da-Qian “DQ” Li as Vice President of Sales in Asia Pacific and Japan (APJ). Li will apply his extensive track record developing and managing APJ-based sales teams in fast-growth, channel-focused markets to continue fostering ForeScout’s unbridled global momentum.

Da-Qian Li joins ForeScout after a decade-long tenure at Cisco, where he directly managed the sales leaders and sales team supporting their Global Enterprise Clients segment in Korea, Japan and Greater China regions.

“ForeScout’s Internet of Things (IoT) and network security technology is above-and-beyond what any other company currently offers, and will continue to evolve to meet customer needs,” said Da-Qian Li, Vice President of Sales APJ at ForeScout. “I could not be more thrilled to help expand ForeScout’s global growth in Asia.”

“2016 is off to an incredible start. Our product is exactly what the market needs to battle the security challenges that accompany the acceleration of IoT inside corporations large and small. We continue to be able to attract the top sales talent in the security industry and are thrilled to have DQ join our team. He is exactly the leader we need to help ForeScout grow our APJ business,” said Michael DeCesare, President and CEO at ForeScout.

ForeScout helps organisations better manage their security stance with visibility into both agentless and agent devices, multi-vendor orchestration and automated security controls. This holistic approach has become necessary in a time when smart devices associated with the Internet of Things, dispersed workforces and siloed security solutions continue to introduce risk to enterprises’ growing networks.

About ForeScout Technologies, Inc.

ForeScout Technologies, Inc. is transforming security through visibility. ForeScout offers Global 2000 enterprises and government organisations the unique ability to see devices, including non-traditional devices, the instant they connect to the network. Equally important, ForeScout lets you control these devices and orchestrate information sharing and operation among disparate security tools to accelerate incident response. Unlike traditional security alternatives, ForeScout achieves this without requiring software agents or previous device knowledge. The company’s solutions integrate with leading network, security, mobility and IT management products to overcome security silos, automate workflows and enable significant cost savings. As of March 2016, more than 2,000 customers in over 60 countries improve their network security and compliance posture with ForeScout solutions. Learn more at www.forescout.com.

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ForeScout UK Media Contact:

Sally Bratton
Bratton PR
+44(0)7930 301601
sally.bratton@brattonpr.com