Telsis and Cirpack Forge Technology Partnership to Deliver Industry Leading Network Intelligence Solutions for Telecoms Network Operators

Submitted by: Telsis Tuesday, 7 June 2016

Telsis, the leading provider of Network Intelligence solutions for network operators, today announced a technology and reseller partnership with Cirpack, a key player in the Cloud and a software company that provides IP Communication solutions for the use of corporates, telecommunications operators and service providers.

Working together, Telsis and Cirpack will be able to offer network operators significant service intelligence improvements to their core network solutions. Telsis will be able to offer Cirpack switches as a replacement to their own and Telsis customers will have access to highly innovative UCC (Unified Communication & Collaboration) solutions; this OTT like approach will allow Operators and Service Providers to protect their ARPU and differentiate in a highly competitive market.

In addition, Cirpack will be able to offer their switches into mixed switch environments and by combining with Telsis' Network Intelligence software platform, will be able to deliver significantly increased service intelligence functionality to their customers such as fraud prevention and inbound call management solutions.

For the first time, joint customers will benefit from the industry's most flexible and intelligent network infrastructure that can accommodate a range of existing services and has the flexibility to support future service requirements.

Telsis' CEO, Richard Webb commented:

"Cirpack are highly regarded by many of our customers and working with them will allow us to deliver far greater levels of service intelligence to their switches and other core network infrastructure.

There's a compelling synergy between our Network Intelligence-based software platform and Cirpack's hardware switches and systems."

Cirpack's CEO, Patrick Bergougnou continues:

"Cirpack are delighted to enter into partnership with Telsis. We believe the combination of our technologies offers network operators around the world, the ability to benefit from innovative new services now and in the future. We're excited that our global reseller network will be able to offer customers the additional service value that the Telsis offerings bring."

About Telsis:

Since 1987, Telsis has been partnering with major Network Operators around the world to help them drive value and achieve their business objectives. Our solutions deliver easy-to-use, engaging services to customers that drive revenues and create real competitive advantage. Our innovative and high-value solutions are based on the Ocean Services Platform (OSP) that adds network intelligence to maximise the potential of every type of traditional and modern telephony network. For our customers, OSP is the brain in their networks and powers the Telsis range of secure solutions for Network Operators. These include

Telsis developed services such as Nuisance Call Screening, Inbound Call Manager, Voice SafeGuard (fraud prevention) and Called Party Pays Services as well customer developed services.

About Cirpack:

Cirpack is a key editor of VoIP & Unified Communications software and operates a Telecom "Platform as a Service" worldwide in the Cloud.

For more than 17 years, Cirpack has been providing innovative solutions of Unified Communications, Core Network and Security for Telecom Operators and Service Providers to address both the home and residential markets.

Based in France, Germany, Mexico, Libanon, Tunisia and Vietnam, Cirpack's products and services are sold through indirect, CAPEX and Cloud modes. More than 60 million end-users daily enjoy the benefits of Cirpack's solutions and services through over 120 worldwide customers, such as SFR, Coriolis Telecom, OVH and EWE TEL.

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