

Foehn wins G-Cloud 8 approval to make it four in a row

Submitted by: Kanehythe

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Foehn, the provider of cloud phone systems and cloud contact centres, today announced they are now approved by the Crown Commercial Services as a supplier in the category of 'Software as a Service' on the G-Cloud 8 procurement framework, part of the Government's Digital Marketplace.

This is Foehn's fourth G-Cloud accreditation in succession, spanning a period of four years when the company has been successful in winning significant contracts from local authorities and central government bodies acquiring Foehn's services through G-Cloud.

Over the same period, G-Cloud has grown in popularity, now generating sales of more than £1 billion from a growing number of buyers and sellers - see our recent blog [G-Cloud works: that's official](https://www.foehn.co.uk/resource-hub/blog-article/g-cloud-works-s-official/) (<https://www.foehn.co.uk/resource-hub/blog-article/g-cloud-works-s-official/>)

Rafael Cortes, Head of Marketing for Foehn, commented: "G-Cloud is of strategic importance to delivery of our services into the public sector, so approval of our participation in G-Cloud 8 is an important achievement. Over the past four years, we have seen how the G-Cloud framework is being used increasingly by public sector organisations as a mainstream process for the procurement of their cloud-based services and technology. It's particularly rewarding to see organisations across the wider public sector participating in G-Cloud and enjoying the benefits of cloud technology, as well as the benefits of a streamlined procurement process."

The Government has stated its intentions to further develop the ease and effectiveness of the G-Cloud process with the release of G-Cloud 9. Already, first indications of these enhancements have surfaced from recent workshop and discovery projects organised in conjunction with CESG, the government's technical authority for assurance.

Rafael Cortes comments: "First signs suggest that G-Cloud 9 intends to streamline the terms and conditions involved in transactions whilst extending its input, end-to-end, from purchase to payment. This is good news. Anything that simplifies the process will be welcomed. We look forward to seeing the details of G Cloud 9."

About Foehn – <http://www.foehn.co.uk/public-sector>

Foehn is a leading communication systems integrator, delivering cloud-based systems for phone and contact centre solutions differentiated by our passion for Open Source technology. It enables us to provide innovative solutions that are more feature rich, easily integrated and cheaper than the proprietary platforms from legacy multi-national vendors.

Foehn is proud to be a member of the Government's G-Cloud and Digital Marketplace framework, as well as being selected as provider of IP telephony services on the Government's new Network Services framework. Foehn can transform IP telephony for public sector organisations, improve efficiencies and reduce fixed telephony costs by as much as 40%.

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