Misco UK Wins Place On All Four Lots of New G-Cloud 8 Framework

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As G-Cloud sales top £1.3bn, IT solutions provider aims to help public sector organisations reduce cost base by up to 25% using Hybrid Cloud

August 11th 2016 – Misco UK today announced that it has been awarded a place on all four Lots of the government's latest G-Cloud Framework. Known as G-Cloud 8, the eighth iteration of the framework aims to simplify the buying process, promote business flexibility and ultimately streamline costs for central government.

With politicians pledging to do more with less, whilst making services more publicly accessible, successive governments have taken a 'cloud first' approach to securing the future of IT. This includes capping contract lengths to a maximum of two years to prevent vendor lock-in and significantly reducing CAPEX by more than 30%.

With a rich history in advising businesses of all sizes when it comes to IT procurement, Misco UK's (http://www.misco.co.uk/) place on all four Lots (https://www.digitalmarketplace.service.gov.uk/g-cloud) – Software as a Service (SaaS), Platform as a Service (PaaS), Infrastructure as a Service (IaaS) and Specialist Cloud Services – means that its growing public sector consultancy business can help those within government make informed decisions around new hybrid cloud models.

Simon Taylor, President Europe, Misco, explains: "If I told you I thought we could significantly reduce your cost base by adopting a cloud strategy, you'd consider it wouldn't you? There are very real savings to be made, meaning you have budget left to spend elsewhere.

"Through our extensive enterprise vendor partner network (http://www.misco.co.uk/#), we offer those within the public sector a safe pair of hands when it comes to planning a cloud strategy that will help to future-proof the business."

Misco is actively recruiting experienced IT consultants to help those within the public sector better understand the cloud model – both public and private – and the benefits of things like shared infrastructure and 'pay as you go' services.

"Added to that, at a time when things like data sovereignty and compliance are weighing heavily on IT directors and CIOs, we offer customers the peace of mind that comes from knowing that there's no need to keep sensitive data onsite behind the firewall, as this will be stored in UK-based data centres anyway. That's a big factor right now," adds Taylor.

To drive future growth in this area, Misco has also recently recruited former Kelway man, James Masih as Director of Services & Solutions.

About Misco:

Misco is a leading IT reseller of technology and related products and associated support services. Misco

is a subsidiary of Systemax Inc., which also has operations in Italy, Spain, France, Netherlands and Sweden and an online presence in Belgium and Ireland. Systemax Inc. is a Fortune 1000 company listed on the NYSE/Euronext [NYSE:SYX].

About Systemax Inc:

Systemax Inc. (www.systemax.com), a Fortune 1000 company, sells industrial and technology products through a system of branded e-Commerce websites and relationship marketers in North America and Europe. The primary brands are Global Industrial, C&H, MISCO and Inmac Wstore.

About G-Cloud:

The G-Cloud 8 Framework is a UK Government initiative tasked with easing the procurement of cloud computing services by UK central government as well as other organisations across the public sector. Managed and administered by Crown Commercial Services, G-Cloud was designed to drive savings for the public sector and taxpayer.

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