

MSI Recruitment wins major NHS Master Vend contract

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Following an evaluation of CCS Allied Health Professional suppliers, and in a bid to reduce agency staffing costs, Leicestershire Partnership NHS Trust (LPT) has selected MSI Recruitment to become its Master Vend supplier of Allied Health professionals (AHPs).

With over 150 sites across Leicester, Leicestershire and Rutland, Leicestershire Partnership NHS Trust provides high quality integrated mental health, learning disability and community health services for a population of over one million people. The trust employs over 5,500 individuals.

MSI recruitment will, through its bespoke technology platform i-Engage, now manage the recruitment of this vital group of agency professionals to ensure that pay is in line with NHS Improvement caps, reduce expenditure and manage non-compliant off-framework suppliers. MSI Recruitment's focus will be on the provision of community services.

i-Engage is a managed service platform which was commissioned by, and built exclusively for, MSI Recruitment to facilitate communication with NHS Trusts and its supply chain of agencies. The platform is a full procure-to-pay system that gives NHS organisations control over the booking process, creating increased transparency and giving trusts greater budgetary control.

Commenting on the win, Michael Johnson-Ellis, Director of Business Development at MSI Group, comments:

'I am honoured that MSI Recruitment has been selected to work with Leicestershire Partnership NHS Trust. Its decision was no doubt influenced by our reputation for great service, the quality of candidates that we provide, and our demonstrable ability to assist Trusts in managing agency spend. This win is testament to not only our fantastic and knowledgeable team but also the capabilities of our i-Engage platform. We look forward to a long and successful relationship with Leicestershire Partnership NHS Trust.'

Debbie McKenzie, Senior Divisional Manager, AHP/HSS Division, at MSI Recruitment, comments:

'The size and remit of this Trust means that it has historically faced challenges in managing workforces both strategically and on budget. However, I am confident that with MSI Recruitment as Master Vendor, Leicestershire Partnership NHS Trust will soon be reaping the organisational and economic benefits of efficient and compliant agency AHP supply.'

Commenting on the procurement exercise, Sarah Holliehead, Head of Procurement at Leicestershire Partnership NHS Trust Comments;

"LPT have had a relationship with MSI for a number of years mainly through the provision of nurses. In 2015, LPT undertook a tender exercise to source a Master Vendor provider for Nursing. MSI were in our top 3 during evaluation but didn't succeed in winning the contract. Since then, LPT have been amazed and significantly impressed by the journey MSI have taken between then and now and thoroughly deserve this contract. We very much look forward to working with them as a partnership over the next 4 years."

The new partnership will commence from the 17th October 2016 following a 12 week implementation period.

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