

RiverSafe and ThreatQuotient Announce Partnership to Provide Leading Threat Intelligence Platform and Services to the Market

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London, UK — 29th September, 2016 — RiverSafe, a leading independent security, data and threat intelligence consultancy, today announced that it has formed a strategic partnership with ThreatQuotient, an innovative market-leading threat intelligence platform provider. RiverSafe is now part of the ThreatQuotient Threat Alliance Partner (TAP) program. TAP is uniquely designed to work with all types of partners from resellers to consultancies to strategic vendors to managed security service providers.

Founded in 2008, RiverSafe has achieved year-on-year growth with a strong reputation for delivering quality services to its customers. In particular in the last few years it has seen significant growth based on the demands of the markets it serves. RiverSafe works with global brands in financial services, energy, telecoms and media helping organisations to secure and protect their businesses while deriving the operational efficiencies and intelligence needed to deliver competitive advantage. Today RiverSafe is a fast growing, highly disruptive consultancy with specialist skills in security, data and threat intelligence. It partners with organisations like Splunk, Cisco and now ThreatQuotient to deliver market-leading solutions to its customers.

“We are delighted to join ThreatQuotient’s Threat Alliance Program,” said Oseloka Obiora, Managing Director, RiverSafe. “We specialise in delivering complex, large scale network security and SIEM projects to enterprise organisations, and ThreatQ is a welcome extension to our solutions portfolio. We like to work with partners that have strong disruptive products, reward our technical expertise and promote active engagement through opportunity registration.”

TAP is a multi-tiered channel partner program that provides partners like RiverSafe with flexible levels of investment based on their unique business goals and growth strategies. With competitive margins, deal registration protection, NFR programs, training and certification, RiverSafe has all the tools necessary to meet market demand.

TAP will provide RiverSafe with a deep understanding of and access to ThreatQuotient’s Threat Intelligence Platform (TIP), ThreatQ, allowing it to address its customers’ unique threat intelligence needs today and in the future. ThreatQ is the only TIP that centrally manages and correlates unlimited external sources with all internal security and analytics solutions for contextual, operationalised intelligence in a single view. As a result, ThreatQ enables threat intelligence teams to return their focus to analysis, and improve their security operations by reducing the amount of effort traditionally exerted into combining data sources. ThreatQ also is the first TIP to provide Indicator Nurturing, which goes beyond enrichment to help customers tailor indicators of compromise (IOCs) more specifically to their infrastructure.

Anthony Perridge, Regional Director, ThreatQuotient comments: “RiverSafe is made up of highly trained and certified experts in implementing information security and threat intelligence solutions for global brands against a backdrop of ever-growing, complex threats. We are delighted to be partnering with a company with such high calibre staff and a strong reputation in the market. We look forward to developing business together as the threat intelligence market develops and grows.”

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About RiverSafe

Based in Central London, RiverSafe is a leading security, data and threat intelligence consultancy. RiverSafe enjoys a strong partnership with Operational Intelligence provider, Splunk and in 2015 it was awarded Professional Services EMEA Partner of the Year as a Splunk Certified Partner and Training Provider. Additionally it has been working with Cisco to deliver secure solutions to its customers for many years and has now partnered with ThreatQuotient. A rapidly growing and innovative business, RiverSafe has a strong track record of producing results and a team of highly accredited consultants with a reputation for delivering value. Key customers in the portfolio include: Vodafone, BP, RBS, Computershare, EDMI, Addax Petroleum to name but a few. For more information please visit: www.riversafe.co.uk

About ThreatQuotient

ThreatQuotient provides ThreatQ, the only Threat Intelligence Platform (TIP) that centrally manages and correlates unlimited external sources with all internal security and analytics solutions for contextual, operationalised intelligence in a single pane of glass. ThreatQ is also the first TIP to provide Indicator Nurturing, which goes beyond enrichment to help customers tailor indicators of compromise (IOCs) more specifically to their infrastructure.

Headquartered in Reston, Virginia, ThreatQuotient was founded by two former security operations analysts that understand the importance and fundamentals of correlating with confidence. The company is backed by a seasoned management team and has secured over \$10 million in Series A financing. Representing a strong portfolio of Fortune 100/500, major retail, healthcare, technology and defence customers, ThreatQuotient has quickly garnered industry recognition receiving several coveted awards, including A Top Startup to Watch from Dark Reading and DCInno; and two Info Security Global Excellence Awards for Best Startup and Innovation in Enterprise Security. For more information, please visit: <https://www.threatq.com/>.

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