

# LAUNCH OF NEW SUITE OF DEDICATED INSURANCE PRODUCTS FOR THE DATA CENTRE SECTOR

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For the first time ever, a new suite of insurance products and services have been created dedicated for the Data Centre Sector.

Leading insurance broker, Ernest R Shaw, has teamed up with DCA Trade Association and Europe's number one technical cleaning and data centre healthcare business, 8 Solutions, to launch a dedicated insurance proposition specifically designed for the data centre sector.

The launch follows a 12-month consultation between Ernest R Shaw, 8 Solutions, and the Data Centre Alliance (DCA) – the task was to identify and agree a best practice framework to underpin this new offering. Businesses that adopt and meet this best-practice in the future could then qualify for a lower insurance premium, underwritten by Allianz Insurance, one of the largest insurers in the UK and part of the Allianz SE Group.

Steve Hone CEO of the DCA Trade Association commented “recognising and rewarding data centers who demonstrate best practice is at the heart of this initiative. Data centres who have been independently audited under the DCA certification scheme and or end users who choose to host in data centers which have achieved this accreditation can now all benefit from this new range of insurance products and services which have been tailor made to support the data centre sector and its users”.

Steve went on to say that “as far as I am aware this is the first time this has been done and I am delighted the DCA could play its part in making this initiative a reality, it's a big step forward for the sector and this would not have been possible without the continued support of key members and strategic partners, this is a great example of what can be achieved by working and collaborating together with the full support of a Trade Association such as the DCA behind you”.

“We have been working closely with Allianz Insurance, one of the largest insurers in the world, to produce bespoke wordings and very competitive rates for this niche sector,” says David Hogg, Managing Director, 8 Solutions. This proposition has market-leading cleaning standards provided by 8 Solutions built into it and the insurance underwriting has been customised to take this into account as one of the key differentiators.”

To find out more about this facility, please speak to your DCA or 8 Solutions contact, alternatively call Ernest R Shaw on 0121 262 2840 or [info@ernestrshaw.co.uk](mailto:info@ernestrshaw.co.uk)