

# Mayflex Middle East – Continues to Grow and Expand

Submitted by: Mayflex

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December 2016, Mayflex (<https://www.mayflex.com/>) the distributor of Converged IP Solutions, has moved its Middle East operation into a larger office space as the business maintains consistent growth. The expansion is part of the continued investment being made to further strengthen and increase sales in the ME region.

The team operates out of The Jumeriah Lakes Towers development in Dubai. The office houses a team of sales and customer service personnel and will shortly be joined by a team of pre and post sales technical support specialists, who will be able to provide expert knowledge and back-up.

Ross McLetchie, Director of Sales for the Middle East region, comments, "The hard work and effort put in by the existing team based in the region, is paying dividends as we are now seeing increasingly positive results come through the business, with some excellent, prolific projects being won and completed successfully."

Ross continues, "The office houses a fully working demonstration facility that has live kit installed which includes IP security cameras, an Excel Environ OR rack, Excel Category 6A products and Paxton Access control components. Customers are encouraged to come along to our offices and view the products on display and meet with the team to discuss how Mayflex can support their business requirements."

The business is also gearing up for our attendance at the Intersec 2017 event taking place at the end of January at the Dubai International Convention and Exhibition Centre. Mayflex will be exhibiting on stand number SA-D18.

For further details on the full list of products and support provided by Mayflex in the Middle East region contact the team on +9714 421 4352 or visit <https://www.mayflex.com/mayflex-middle-east>

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