

Announcing the launch of Telemisis Partner

Submitted by: Telemisis

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Telemisis announces flexible and rewarding partner program that provides opportunities to refer, resell, or use Telemisis SitePro.

BRISTOL, UNITED KINGDOM, 31st July 2017: Telemisis, a leading provider of Industrial IoT and remote monitoring and control solutions for industrial and telecommunications applications, today announces the launch of a new partner program, Telemisis Partner (<https://www.telemisis.com/partner>).

Telemisis Partner provides extensive resources, training, incentives and support to help partners differentiate and grow their business with Telemisis SitePro (<https://www.telemisis.com/sitepro>). The three partner programs that make up Telemisis Partner have been designed to meet the needs of a variety of partner types.

REFERRAL PROGRAM – REWARDING QUALIFIED INTRODUCTIONS

The TELEMISIS PARTNER – REFERRAL PROGRAM (<https://www.telemisis.com/partner/referral>), rewards program members (who could be individuals or businesses) that introduce SitePro to companies that are searching for an Industrial IoT solution and who may benefit from using SitePro. Referral Program members may choose to receive a referral fee.

RESELLER PROGRAM – ENABLING PROFITABLE PARTNERSHIPS

The TELEMISIS PARTNER - RESELLER PROGRAM (<https://www.telemisis.com/partner/reseller>), enables IIoT VARs and System Integrators to profitably resell Telemisis SitePro. With two distinct tiers, aligned to the capabilities and needs of a range of businesses, the program has been specifically designed to support partners grow their businesses, worldwide.

MANAGED SERVICE PROVIDER (MSP) PROGRAM – EMPOWERING BUSINESS TRANSFORMATION

The TELEMISIS PARTNER – MSP PROGRAM (<https://www.telemisis.com/partner/managed-service-provider>), empowers businesses to launch innovative new services or enhance their current offer, using Telemisis SitePro. Telemisis SitePro, a turnkey Industrial Internet of Things solution that has been deployed in over 100 countries, enables partners to transform their business model, reduce costs and profitably grow their managed service business.

“Our flexible and rewarding partner program provides opportunities to profitably refer, resell, or use Telemisis SitePro”, said Chris Begent, Commercial Director, Telemisis, “Offering a wide range of benefits, partners can choose the program that is right for their business and desired level of investment. ”

To discover more about Telemisis Partner and to submit an application to join, please visit www.telemisis.com/partner (<https://www.telemisis.com/partner>)

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About Telemis:

Telemis designs and manufactures advanced remote monitoring and control solutions for all business sectors. Telemis has extensive experience in remote site equipment management solutions, including power source optimisation and control. The Telemis team has over 100 years combined experience in end-to-end solutions delivered to the generator, industrial and telecommunications sectors. For more information about Telemis, visit www.telemis.com (<https://www.telemis.com>).

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