

Early and growth stage cyber technology companies to benefit from new collaboration between VT Partners and Paladin Capital

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Paladin announces former Carlyle Group Director Nazo Moosa as its new Senior Strategic Partner Europe in a unique collaboration with VT Partners.

London, UK; 24 October 2017 – The Paladin Capital Group, a US-based venture capital firm and VT Partners, a specialist European technology growth capital firm, are collaborating to provide high potential technology companies - whether they are early stage companies or more established technology SMEs - with a one-stop platform for their funding needs. The collaboration will enable them to combine their complementary skills, knowledge, experience and networks when identifying and supporting European technology firms in a number of important sectors, including cybersecurity.

Paladin is a leading cybersecurity focused investment firm with more than 1 billion USD committed across multiple funds and with headquarters in Washington DC and offices in Luxembourg and London. With a successful track record of investing in cybersecurity companies, such as Phishme, Digital Shadows, Anomali and Panaseer, Paladin will extend its expert, specialist knowledge and mentorship to founders of high potential European technology companies. As part of this collaboration, Nazo has been named Paladin's Senior Strategic Partner Europe, alongside her role as Managing Partner, VT Partners.

VT Partners is a recently launched specialist European B2B growth capital firm, founded by ex-Carlyle Group Director, Nazo Moosa and former GMT Partners Senior Partner, Natalie Tydeman. With a disciplined and research-based approach to investing, VT targets more established, high growth companies across the three themes of data intelligence, cybersecurity, and the digitisation of critical industries, such as transport and logistics, manufacturing, energy, healthcare and education, which have been slow to adopt proven technology.

"The leadership of VT Partners has the vision and ability to invest in and manage European B2B companies with the potential to become meaningful on the global stage. Nazo has been investing in European cybersecurity longer than almost anyone else," said Michael Steed, Paladin's Founder and Managing Partner. "Our excitement around this effort stems from Paladin's deep sector expertise and significant experience in closing global cyber and digital technology investments being complemented by Nazo's proven investment acumen in B2B investments. This collaboration further demonstrates Paladin's long-term and permanent commitment to investing in the EU," said Steed.

Paladin's complementary expertise in cybersecurity and critical industries across multiple funds will provide VT Partners with insight into emerging technology trends, opportunities and potential threats from the US market. The relationship will also enable VT Partners to support the expansion of its portfolio companies in the US market via Paladin's highly experienced on-the-ground investment team and senior industry networks.

Nazo Moosa, Managing Partner, VT Partners, explains why the collaboration is so important now: "The digitisation of critical industries, including healthcare, energy, transportation and cybersecurity, has been an increasingly important area of investment. More recently, we've seen a real excitement around emerging technologies particularly in artificial intelligence, machine learning and data analytics where

Europe is leading. But many European businesses do not have access to the appropriate levels of capital and mentorship required to place their business onto a global stage. We believe that our focused, thematic investment approach, hands-on support and the opportunity to deploy equity cheques of €1-20 million+ provides tremendous benefits to Owner-Managers of high potential European technology companies. VT provides access to specialist knowledge and networks and the right size of capital to enable European tech SMEs to scale up quickly. Through our collaboration with Paladin, we can now also open up the all-important US market for our portfolio companies.”

About Paladin Capital Group

Paladin Capital Group was founded in 2001 and has offices in Washington DC, New York, London, and Silicon Valley. As multi-stage investors, Paladin’s team focuses on best-of-breed companies with technologies, products, and services that meet the challenging global cyber security and digital infrastructure resilience needs for commercial and government customers. Paladin has over \$1 billion in committed capital across multiple funds. For more information on Paladin, follow the firm on Twitter @Paladincap and visit our website at: <http://www.paladincapgroup.com>.

About v|t Partners

VT Partners, based in London, is a specialist investor in European Business to Business (B2B) technology and tech-enabled companies. Founded in 2017 by Nazo Moosa and Natalie Tydeman, who have a combined 25 years investment experience, the company’s leadership team is highly experienced in enterprise software investing. VT Partners focuses on three core technology segments: Digitalisation of critical industries, data intelligence and cybersecurity.

For more information on VT Partners, visit <http://vt.capital/#home>

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