

# Persimmon finds the right home in Zen

Submitted by: Zen Internet Ltd

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Zen Internet will provide Persimmon Homes, one of the UK's leading home builders, with a Wide Area Network solution to connect their 28 regional operating businesses.

With an annual turnover of more than £3bn, Persimmon delivered over 15,000 new homes in 2016 alone. In addition to the new Wide Area Network, Zen will also be providing Persimmon with a cloud solution, to bring greater connectivity and functionality for the business's project managers and clients alike, and to support their overall improvement programme.

Discussing his business's relationship with Zen, Persimmon group IT director Liam Ronan says, "Zen is one of the most responsive, focused, passionate and accommodating services providers I have ever worked with. Their service is second-to-none, and I know that we made the right decision for Persimmon by appointing them a strategic supplier. Their dedicated, professional and highly capable team brings our business the confidence we need to make swift, responsive business technology change with certainty that Zen will always make it happen – quickly, without the fuss and lengthy frustrating processes common to major suppliers."

And that commitment to service is echoed by Zen managing director, Corporate & Mid-Market, Martin O'Donnell: "Persimmon chose to partner with Zen because of our track record of customer service, technical expertise, and product delivery. Our commitment to providing a personal, responsive service will help Persimmon towards even greater success."

Mark Baker, senior business development manager at Zen, adds that, "The Wide Area Network we are providing will result in cost savings, while offering them more functionality, diversity and resilience."

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For further information:

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Editor's Notes:

Zen Internet is a telecommunications and internet service provider (ISP), providing a full range of data, voice, hosting and infrastructure services to homes and businesses across the UK.

Zen provides its customers with the capabilities they need to communicate, collaborate and thrive in a highly-connected world, all supported by a highly robust and resilient independent network.

The company delivers excellent customer service and technical support. Zen has won many awards for excellent services including PC Pro's Best Internet Service Provider, the UK IT Industry Award for Services Company of the Year, a UK Customer Experience Silver Award for Technology & Telecoms, and was

recently named a Which? Recommended Provider for Broadband Services.

Zen also provides business-grade broadband, Ethernet and data services for a wide range of large business and corporate customers.

Zen Internet employs more than 400 staff and last year (2015) generated revenues of £54.2m.

Zen is a Sunday Times 100 Best Companies To Work For.