

Inbay identified as Datto Select Vendor in North America

Submitted by: Inbay

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Inbay, an international provider of high-quality NOC and Service Desk support to managed service providers (MSPs) based in London, has achieved Datto Select Vendor status in North America.

Datto, a leading provider of total data protection solutions, has added Inbay to its selective list of complementary channel vendors through its Select Vendor Program. This program is designed to support Datto partners by introducing and recommending vendors who support MSP growth via business and operational efficiency services.

Datto has also negotiated exclusive offers with each vendor in the Select Vendor Program for its partners.

Says Kristian Wright, Managing Director of Inbay:

"We are delighted to be chosen for the Datto Select Vendor Program. Datto is a long-standing partner and with total data protection increasingly front of mind, we foresee the number of mutual customers growing significantly. The Select Vendor Program strengthens our relationship. It's a fantastic initiative, giving partners easy access to services that can make a big difference to their business."

Says Samantha Ciaccia, Partner Marketing Manager of Datto:

"The Datto partner community has grown at an incredible rate and we are strongly invested in enabling our partners to grow, faster. The goal of the Select Vendor Program is to provide our partners with a resource center of complementary vendors that have proven to provide products and services aiding improved productivity and business growth. I'm very excited about establishing a formal relationship with Inbay to bring value and new ideas to our partner base."

As part of the Program, Inbay will be a Gold Sponsor of DattoCon18, which is being held in Austin, Texas from 18-20 June, 2018.

Partners can learn more at the Datto Select Vendor webinar scheduled for Thursday, 8th March.

About Inbay

Providing exceptional service to our partners' clients is our number one priority.

Founded in 2002, Inbay has been providing specialist IT support for more than a decade. During this time we have built a reputation for helping our partners to grow their managed services business by providing the highest quality service desk, NOC and project services at a fair price.

We operate internationally from headquarters in London, our technical delivery centre in Colombo, our North American Service facility and sales office in South Carolina. We offer 24/7 support to complement and extend MSPs' resources, enabling them to tap into the on-demand technical skills they need for projects - wherever and whenever they need it.

About Datto:

Datto protects essential business data for tens of thousands of the world's fastest growing companies. Datto's Total Data Protection platform delivers uninterrupted access to data on site, in transit and in the cloud. Through a network of partners, Datto provides companies with products and services designed to continually keep business running. Businesses rely on Datto for industry leading technology combined with unrivalled customer service. Datto is headquartered in Norwalk, Connecticut, with offices around the world.

For more information, please visit <http://www.inbay.co.uk> or contact:

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