

Mayflex Sign a Distribution Agreement with IDEAL Networks

Submitted by: Mayflex UK Limited

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Mayflex (<https://www.mayflex.com/>), the distributor of Converged IP Solutions, has formed an agreement with IDEAL Networks to distribute several products from their cable certification and security portfolio. IDEAL Networks is part of IDEAL INDUSTRIES, INC., a family run company established in 1916, and provides solutions for testing and documenting data cable, networks and more.

Mayflex will be placing an emphasis on the IDEAL Networks range of security testers including the newly launched SecuriTEST IP (<https://www.mayflex.com/product/R171000/securitest-ip-digital-analog-hd-coax-cctv-tester>). This product is an all-in-one CCTV tester that can connect, power, configure and document which helps to increase productivity from start to finish. SecuriTEST IP combines the functionality of a video monitor, cable tester, PoE injector and laptop in one device reducing equipment investment.

Jason Rudge, Commercial Procurement Director at Mayflex comments, "I am delighted to welcome IDEAL Networks on board. It's range of testers will introduce exciting new opportunities to Mayflex with both our existing and potential new customer base."

Jason continues, "The range of products from IDEAL Networks fits perfectly into both our Infrastructure and IP Security portfolios and offers our customers further choice in terms of which brand and products are right for them."

Tim Widdershoven, Global Marketing Manager for IDEAL Networks comments, "The IDEAL Networks range of testers, including the new SecuriTEST IP, help installers to overcome challenges and improve profitability. We are confident that our collaboration with Mayflex will help more technicians to install, test, troubleshoot and document CCTV camera systems, networks and cable effectively."

For further details on the IDEAL Networks product range visit www.mayflex.com

Further Information:

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