

Node4 celebrates major growth momentum as customers invest in its award-winning transformational technology services

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Major customer success fuels strong financial performance

DERBY, UK – 6th March 2019 – Node4, the cloud, data centre and communications solutions provider, today announced a series of major performance milestones for the past financial year, with accelerating demand fuelling growth in revenue, customer acquisition, investment and headcount. With £55m of new customer contracts closed, Node4 are on course to finish the financial year with revenues approaching £50m. Node4 has also boosted headcount by 20%, taking it to over 250 employees across its UK sites, including Derby, Nottingham and London.

Node4 has added over 50 new customers in the last financial year, with a diverse range of organisations across sectors including finance, healthcare, education and property partnering with Node4 to transform their use of IT. The company's emphasis on delivering 'Exceptional Service as a Standard' also contributed to its success in winning several major industry awards in the last year, including those secured at the 2018 CRN and SVC Awards.

Major internal investment drives growth

Node4 has also made significant internal investment in its technology service portfolio and infrastructure to provide customers with fully hybrid business solutions that are faster and more efficient than ever before. A further investment of approximately £1 million into systems to enhance the customer support experience, including ServiceNow, also demonstrates Node4's dedication to its customers. The company has also recently completed a major refurbishment of its Derby head office to house its growing team.

"Our philosophy of working very closely with our customers has been reflected in the strong performance of the business in the past year," explained Andy Gilbert, CEO of Node4. "We have an exceptionally strong team who are focused on delivering transformational technology services, and this is momentum which we expect to accelerate further in the year ahead."

Node4's commitment to excellence was also reflected in the results of its annual Employee Engagement Survey, in which 93% of the Node4 team said they would recommend the business to a friend or relative as a great place to work.

About Node4

Established in 2004, Node4 is an innovative and trusted Managed Services Provider that offers unparalleled end-to-end IT infrastructure and services, technical expertise and innovation, all fully managed and flexibly deployed across the company's own infrastructure fabric.

Its Services Gateway provides access to a powerful suite of technology solutions such as connectivity,

cloud and data centre hosting, public cloud, data services, collaboration and security which enable the design and delivery of complex technology infrastructures for UK businesses in every sector.

Node4 owns and manages data centres located in Derby, Leeds and Northampton, as well as having dedicated space in a Slough data centre and points of presence in London and Manchester. They are all connected via our national fibre network which has interconnects to all major UK carriers. It is headquartered in Derby with other offices in London, Reading and Nottingham.

Node4 delivers intelligent, efficient and scalable hybrid IT solutions underpinned by exceptional Service-as-a-Standard for customers focussed on transforming their businesses to succeed in the digital age.

www.node4.com