

# amatis accelerates £2.5m investment to connect clients from their local exchange.

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Entrepreneurial cloud and networking company amatis has today confirmed its plans to accelerate a £2.5m investment to connect its core network directly into 40+ local exchanges across the south of England. The programme was initially kicked off by amatis in 2018 which saw them create Points of Presence (PoPs) at a number of local exchanges in the Thames Valley and launch amatis APEX.

“amatis APEX has delivered significant value to our customers” commented Dan Coady, Head of Sales, amatis, “It has enabled us to manage our customers’ connectivity from the point of the local exchange, delivering greater resilience, performance and value for money to end-users.”

amatis will now accelerate the roll-out of their network into a further 40+ local exchanges across the UK over the next two years. This will enable an estimated 117,000 businesses to have access to the amatis network, including guaranteed 100Mb/s - 10GE services.

“The way people look at connectivity services is changing”, said Alex Fossa, CTO, amatis “Organisations are no longer satisfied with a best endeavour approach to service, they want performance, resilience and a managed service that is fully aligned to the needs and pressures of their business – with amatis APEX, we are able to deliver this.”

As a networking and cloud company, amatis are ideally positioned to redefine how organisations consume cloud and connectivity services. They are already bringing to market value-adding packages including APEX+ which, alongside dedicated ethernet services, are providing built-in 4G resilience and cloud back-up as an on-net service.

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About amatis

We are specialists in cloud, connectivity and security. We work with our customers as a strategic advisor to understand their specific needs and deliver solutions that positively impact their business. We operate two state of the art UK data centres delivering a comprehensive range of colocation, disaster recovery, private & hybrid cloud services. This is complemented by our own carrier-grade UK network that enables our customers to connect all their locations to the centralised amatis cloud and for us to deliver an end-to-end solution that guarantees application delivery.