

# Gary Barnes joins Ably Realtime

Submitted by: Ably Realtime

Tuesday, 9 April 2019

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In a spate of new hires, Gary Barnes comes on board as Ably's new CCO.

Ably, the realtime data delivery platform, has recently onboarded Gary Barnes, previously Global Head of Sales at Thoughtworks, the global software and digital transformation consultancy.

As CCO, Gary leads Ably's expanding sales and marketing division, paving the way for further uptake of Ably's realtime data infrastructure. Over his 11-year tenure at Thoughtworks Gary performed in a number of sales leadership positions, helping to grow the business beyond \$500m annual revenues through consistent percentage growth in the high teens. Thoughtworks currently has 40 offices spread across 14 countries.

Gary comments: "Twenty five years bringing to market developments in the software and digital services sector led me to recognize the rapidly increasing market for realtime infrastructure-as-a-service. I look forward to helping Ably grow its footprint, making live digital experiences the norm across a number of different sectors."

Gary has experience leading high-performing sales and marketing teams through successful digital product launches and multi-million dollar revenue growth. At Ably, Gary introduces the Ably API Streamer to the realtime infrastructure market, the industry's first realtime API management and distribution tool.

This is a universal message bus for businesses to syndicate realtime data to other businesses with wide application across every industry imaginable as realtime becomes part of the standard online experience. Ably's current client base covers the sports and sports betting, aerospace, civil infrastructure, gaming, engagement and healthcare sectors, to name just a few. Ably currently serves 30m+ monthly end users.

Matthew O'Riordan, Ably's Founder and CEO, commented:

"Gary's appointment represents a significant step in Ably's journey as it becomes recognized as the most serious, scalable serverless realtime infrastructure provider on the market."

He adds: "Before launch in 2016 Ably's data stream network spent three years in the R&D stages, with engineers dedicating 50,000+ hours anticipating and solving complex problems inherent in the data-streaming process. The past three years have established a firm client base and confirmed a ready, growing market for scalable realtime solutions. Gary leads us into the exciting next phase in Ably's history as we expand our user base."

Ashley Friedlein, Ably's Chairman, adds:

"As the AI, ML and IoT revolutions move from conjecture to reality, we are witnessing an exponential growth in machine-to-machine communication and data exchange. We are now seeing exciting changes in Ably's target market as businesses reorganize themselves around the realtime data economy. Gary is leading our push to become the go-to infrastructure provider in the new digital landscape".

About Ably Realtime: Ably provides a globally distributed, high-performance data stream network. It allows users to stream data anywhere, between any device, with mission-critical reliability. Ably's infrastructure forms the basis for building live, next-generation digital services, making it possible for users to deploy, manage, and distribute streaming APIs outside their organization.

To find out more about Ably, the realtime data transfer landscape, how it works and what it means, get in touch with Eve Harris, PR Manager, Ably Realtime

[eve@ably.io](mailto:eve@ably.io)

+44(0)7403738097

<http://ably.io>