

# Sectigo Delivers Record Quarter of Growth Underpinned by More Than 35% YoY Enterprise Sales Increase in Q1 2019

Submitted by: Sectigo

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Addition of Top Brands, Along with New Email Encryption and Digital Signing Product, Drive Sales for World's Largest Commercial SSL Provider

ROSELAND, N.J. – April 29, 2019 – Sectigo (<https://sectigo.com/>) (formerly Comodo CA), the world's largest commercial Certificate Authority and a leader in web security solutions, today announced a larger than 35% year-over-year (YoY) increase in enterprise sales during the first quarter of 2019, fueled by the adoption of the company's Certificate Manager (<https://sectigo.com/products/management-solutions/sectigo-certificate-manager>), Private CA, S/MIME, and IoT Manager enterprise solutions. Sectigo also kicked off 2019 with an expanded partner program, the release of its Zero-Touch Deployment S/MIME (<https://sectigo.com/resources/sectigo-zero-touch-deployment-s-mime-solution>) product, a new strategic IoT alliance, and receipt of numerous awards.

Sectigo's record quarter follows a breakthrough year and a complete corporate rebrand (<https://sectigo.com/newsroom/comodo-ca-rebrands-as-sectigo>) in November of 2018. The company has experienced rapid growth since expanding beyond TLS/SSL certificates (<https://sectigo.com/products/ssl-certificates-tls>) to offer solutions that protect enterprises of all sizes from increasingly sophisticated web-based threats across websites, IoT devices, internal infrastructure, and cloud services.

"After delivering a strong 2018 where Sectigo's growth was more than twice as fast as the overall market, we have accelerated our efforts by doubling down on addressing the enterprise's most pressing needs through product innovation," said Bill Holtz, CEO, Sectigo.

"Enterprises are embracing automated certificate management to facilitate discovery, installation, and renewal for their vast inventories of private and public certificates across diverse use cases and operating systems. These capabilities are essential to securing our complex enterprise environments and their increasing use of virtualization, containerization, mobile devices, IoT, and DevOps. Certificate automation enables strong identity in these complex environments and protects against costly outages caused by unexpected certificate expirations," Holtz added.

Sectigo highlights in Q1 2019 include:

**Enterprise growth** – Dozens of marquee brands, spanning retail to technology sectors, enlisted Sectigo as their trusted partner for certificate management. Sectigo Certificate Manager provides enterprises with complete visibility and lifecycle control over any public and private certificate in its environment all from a single portal.

**Product innovation** – In February, Sectigo introduced the industry's first Zero-Touch S/MIME solution (<https://sectigo.com/newsroom/sectigo-unveils-cybersecurity-industrys-first-zero-touch-s-mime-solution>) to combat business email compromise (BEC) and other spear phishing attacks and increase compliance with

regulations like HIPAA/HITECH, GDPR, and the U.S. Department of Defense's DFARS. The innovation modernizes email security and encryption by using automation to deploy digital certificates across every desktop, tablet, and mobile device in an enterprise.

Expanded IoT ecosystem – Sectigo and Kyrio, a subsidiary of CableLabs, formed a strategic alliance (<https://sectigo.com/newsroom/sectigo-announces-strategic-alliance-with-kyrio-to-secure-device-ecosystems>) to provide the expertise needed for IoT projects to be designed, architected, built, and deployed with security in mind from day one. Multi-vendor ecosystems, including the Open Connectivity Foundation (OCF), CBRS WInnForum, and SunSpec Alliance, have already chosen Kyrio and Sectigo to manage their global PKI deployments.

Industry awards – Sectigo won five company awards (<https://sectigo.com/awards>) and received three executive honors in Q1.

Cyber Defense Magazine's InfoSec Awards

(<https://sectigo.com/newsroom/sectigo-recognized-for-innovation-in-cyber-defense-magazines-infosec-awards>)

– CEO Bill Holtz was named the Most Innovative Chief Executive of the Year, Sectigo Certificate Manager earned the Hot Company Identity Management Award, IoT Manager was selected for Publisher's Choice IoT Security, and Zero-Touch S/MIME won the Next-Gen Deep Sea Phishing Award.

2019 Info Security PG's Global Excellence Awards®

(<https://sectigo.com/newsroom/sectigo-recognized-in-info-security-pgs-2019-global-excellence-awards>) –

Sectigo IoT Manager was awarded bronze in the New Product or Service of the Year category, and CMO Jonathan Skinner won gold for Marketing Professional of the Year.

2019 Cybersecurity Excellence Awards

(<https://sectigo.com/newsroom/sectigo-honored-in-2019-cybersecurity-excellence-awards>) – Sectigo won

silver for Most Innovative Cybersecurity Company, and gold for Cybersecurity Marketer of the Year (for CMO, Skinner).

Channel expansion – Sectigo unveiled a revamped Channel Partner Program

(<https://sectigo.com/newsroom/sectigo-unveils-revamped-channel-partner-program-setting-stage-for-another-record-year-of-cl>)

enabling partners to grow into new cybersecurity market segments. By teaming up with Sectigo, resellers develop their product portfolios and learn best practices for optimizing the customer experience. After collaborating with Sectigo, ICANN-accredited registrar Uniregistry, saw 53%

(<https://sectigo.com/resources/uniregistry-partner-case-study>) of users who expressed interest in their UniSSL products complete purchases.

Thought leadership – Sectigo launched Root Causes: A PKI and Security Podcast to frame public conversations and discuss key issues, breaking news, and major trends in digital certificates and PKI.

Co-hosted by Sectigo industry veterans Jason Soroko and Tim Callan, Root Causes is now live on iTunes

(<https://podcasts.apple.com/us/podcast/root-causes-a-pki-and-security-podcast/id1455703066>), Spotify

(<https://open.spotify.com/show/3WowDgKSBZUo02bXGpytY>), Google Play

(<https://play.google.com/music/listen#/ps/lo7yd7gdq2osejzw4oy53ftvfqu>), SoundCloud

(<https://soundcloud.com/tim-callan>), Blubrry (<https://www.blubrry.com/rootcauses/>), and Stitcher

(<https://www.stitcher.com/podcast/tim-callan/root-causes-a-pki-and-security-podcast>).

About Sectigo

Sectigo (formerly Comodo CA) provides web security products that help customers protect, monitor, recover, and manage their web presence and connected devices. As the largest commercial Certificate Authority trusted by enterprises globally for more than 20 years, and more than 100 million SSL certificates issued in over 200 countries, Sectigo has the proven performance and experience to meet the growing needs of securing today's digital landscape. For more information, visit [www.sectigo.com](http://www.sectigo.com) (<https://sectigo.com/>).