

As high street footfall plunges – 61% of Brits fear high street will disappear for good

Submitted by: KIS Finance

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New data from the British Retail Consortium has revealed a worrying 3.5% fall in the number of shoppers visiting stores and retail parks last month, with the highstreet hardest hit where footfall was down by 4.8%. It therefore comes as no surprise that 61% of Brits are worried that the high street will disappear completely over the next ten years, according to new research (<https://www.kisbridgingloans.co.uk/finance-news/the-future-of-the-high-street/>) by KIS Finance.

From surveying 1,000 consumers in the UK, KIS unearthed startling findings including:

- 61% of Brits are worried the high street will disappear completely in the next ten years due to the ever increasing number of big-name store closures.
- Fashion, food, beverage and value brands are predicted to be the biggest victims of the high street due to online competition.
- Convenience is key factor that affects our shopping habits - if local high streets had free parking and easy accessibility, consumers would be more likely to shop in-store
- Northern cities and Scotland have been worst hit by store closures so far, but people anticipate many more to come.

By partnering with James Child, Retail Analyst at EG, we can see there doesn't seem to be any sign of these closures letting up, he says: "It is quite likely that there will be a continuation, if not an increase of the negative headlines in retail. The raft of CVA's and administrations in the sector has culminated in an expected 1,600 store closures across the UK, with over 18 million square foot of prime retail real estate vacated. When we break down the events of 2018 there are some trends which appear to be continuing into 2019 – due to fragile trading conditions and economic uncertainty.

There are certain sub-sectors that will face more pressure than others. The fallout from department stores will continue at pace, following the problems with House of Fraser last year, and now with the future of Debenhams at risk. Food and beverage, value and fashion brands will come under more strain as over stretched markets begin to weed out weaker offers as retail Darwinism bites."

So what would bring people back to the high street?

When asked what would tempt them back to the great British high street, the top answers from Brits were:

- More staff to ensure that the experience is quicker (41%)

- Clearer stock check in store (34%)
- 24-hour service so that you can shop at any time (27%)
- Self-checkout service to avoid queues (26%)

How will the high street look in ten years?

After asking consumers what they think the high street will look like in ten years, it seems that consumers are worried that independent stores won't exist. The list below runs from most likely to least likely.

- 1.Restaurants
- 2.Coffee shops
- 3.Second-hand shops
- 4.Bars
- 5.Fast food restaurants
- 6.Retails chains e.g. department stores
- 7.Clubs
- 8.Cinemas
- 9.Banks
- 10.Travel agents
- 11.Independent retailers

Which parts of the UK have been hardest hit?

As part of its research, KIS mapped out which cities had been hit the hardest by the major store closures of the last year, including those announced already in 2019 such as M&S, Patisserie Valerie and Debenhams. This revealed northern cities such as Leeds and Glasgow had been hit far harder than their southern counterparts.

The top cities impacted were:

- 1.Leeds
- 2.Glasgow
- 3.Aberdeen
- 4.Bradford
- 5.Cardiff
- 6.Doncaster
- 7.Leicester
- 8.Manchester

Holly Andrews (<https://www.kisbridgingloans.co.uk/author/holly-andrews/>), Managing Director at KIS Finance says:

“With store closures flooding our newsfeeds recently, we were interested to find out what the future holds for the high street and how consumers’ shopping habits might affect retailers’ footfall. It is obvious from our research that people do still like going into store to shop, but it just isn’t as accessible as online shopping is.

To save the high street many retailers need to ensure that they are thinking innovatively about how to draw customers in with clearer in-store stock checks, more staff and extended hours during busy periods. The reason why so many retailers are struggling with their stores is because consumer shopping habits are changing and the high street needs to change with it, creating a more community led atmosphere with more accessibility and variety for everyone.”

After surveying Britain’s consumers and finding out what the high street could look like in the future, KIS Finance have collaborated with Sam Edwards, an illustrator from London, to visual these changes. The illustration can be downloaded from this Dropbox link (<https://www.dropbox.com/s/e87cu08dyue8rmn/Final%20illustration.jpg?dl=0>).

[ENDS]

Notes to editors:

- Full report: <https://www.kisbridgingloans.co.uk/finance-news/the-future-of-the-high-street/>

- 1,000 Brits were surveyed through Leadership Factor, by the breakdown:

- Gender

- Age

- Region

- City

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