

# vScaler® partners with Wingu to target the Telco and Enterprise space in Africa

Submitted by: vScaler

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vScaler (<http://www.vscaler.com>) - an optimised cloud platform built on Open Source technology, has partnered with African Cloud provider Wingu (<http://www.wingu.co.za>) to deliver Infrastructure-as-a-Service to the African market space.

vScaler's open-source cloud solution enables customers to implement a secure, scalable and flexible IT infrastructure, enhancing transformation and creating operational efficiency. Deploy your on-premise private cloud in minutes, add cloud-based services or applications, and scale to public or hybrid cloud environments on-demand - all under a single management portal. With application-specific stacks tailored to suit any workload from HPC, AI and Deep Learning, to Finance and Broadcasting – vScaler is fully adaptable to suit your specific Infrastructure requirements.

Wingu is an African cloud computing platform, designed, built and hosted in South Africa. It was built with the latest open standards technology and provides virtual servers, networks and storage - quickly, easily and cost-effectively. Its technology allows customers to build programmable infrastructure on a pay-as-you-go basis with virtual networking, storage and compute available at the click of a button. Wingu's automation and orchestration technology enables customers to use modern tools and techniques to automate virtual infrastructure, saving time, reducing effort and minimising human error.

Thomas Lee, CEO at Wingu comments "Having long evangelised the power of open source solutions to our client base, Wingu recognised early on that open-source powered platforms are highly adaptable, cost-effective and agile – meeting the many and varied demands of our wide range of customers. With the addition of vScaler as a partner to our Infrastructure-as-a-Service (IaaS) portfolio, we can offer our customer base a highly optimised, competitively priced, secure and fully supported OpenStack distribution solution"

According to research conducted by Gartner, Software Defined Networking (SDN) and Network Functions Virtualisation (NFV) are redefining how enterprises build their networks. While the telecom industry is in the midst of reshaping as it adopts new technologies and embraces the cloud, communication service providers can keep a competitive edge and maximise on this disruption with cloudlike network services offerings. The new partnership between vScaler and Wingu ideally positions both companies to address the Telco market during its evolution. The alliance will focus on optimising the Cloud platform for the NFV market across Africa.

David Power, CTO at vScaler adds "With the assistance of new strategic technology partners Wingu, vScaler can provide African customers from a broad range of verticals including Telco, HPC, Academia and Finance, with a dedicated, application-specific cloud platform deployed with our combined companies' in-house expertise. We're excited to grow the open-source footprint into the African market with the support of the team at Wingu".

About vScaler

vScaler is a private Cloud platform built on Open Source technology that enables you to create a secure,

scalable, cost-effective, flexible IT infrastructure. Driving out licencing costs, vScaler has been developed to reduce complexity, reduce risk & significantly reduce cost by creating a platform to deliver 'Anything as a Service'. Competitively priced, secure, fully supported and available immediately, vScaler is poised and ready to simplify your infrastructure and support your digital transformation. [www.vscaler.com](http://www.vscaler.com) (<http://www.vscaler.com>)

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