

Trojan Signs Hull City Council as its 85th Caspar Customer as Local Councils See a Rise in Deputyship Casework & Private Law Firms Seek More Efficient Case Management

Submitted by: Sarum Consultancy

Monday, 25 November 2019

- 85 local authorities and solicitors' firms now use Caspar software, many now able to convert Appointeeship cases to full Deputyship status with the system's efficiency & easy reporting
- Large regional authorities including Staffordshire County Council are even taking on referrals for neighbouring areas as Caspar gives them the self-financing capacity to handle growing numbers of Court of Protection clients
- Patient Monies, Trojan's other flagship system, is also experiencing high demand and impressive customer loyalty for addressing a gap in the market for protecting people's money and spending when they are in hospital or care, and unable to act for themselves
- Continuous enhancement of both products, with direct input from users, includes cloud hosting and a state-of-the-art user interface, making the software even easier to navigate

Bromsgrove, UK – November 25th, - Trojan Consultants (<https://trojanconsultants.com/>), which has been providing financial management software to monitor and look after the interests of vulnerable people for over three decades, has reported the signing of Hull City Council as its 85th customer for Caspar. The company is also enjoying a surge in new business growth as customers report high ROI associated with their use of its software, designed to help formal proxies safeguard the financial interests of vulnerable people.

Caspar, the bespoke case management system for professional Deputies and Appointees within local authorities and private law firms, has received some impressive accolades from its customers, who have been talking openly about what the software has done to transform the work they do.

Thanks to the controls and automation enabled by Caspar, Staffordshire and Gloucestershire County Councils have both trebled their Deputyship casework which is now self-financing. Staffordshire even offers its services to other councils which are struggling to keep on top of client referrals.

Speaking of the impact Caspar has had at Staffordshire Council, Steve Broughton, Practice Manager for Legal Services says. "It offers everything the Council needs, and more. Reconciling client's bank accounts is seamless; the system is easy to use, very easy to set up and run reports, and all records and activities relating to a client case can all be accessed from a single, central place which saves time hunting down paperwork."

At Gloucestershire, Caspar has proved similarly transformational: the benefits were immediately apparent. "Caspar has brought uniformity and consistency to how casework is recorded - and where - which means it's very easy to pass work between case workers, and for colleagues to collaborate on the same case," says Richard Thorne, the Council's Lead Officer for Client Affairs.

Meanwhile Megan Christie, Principal Lawyer & Head of Court of Protection & PI Trusts within the Court of Protection Department of Linder Myers in Manchester, says her law firm has avoided having to hire 1-2 new case administrators "with salary implications of tens of thousands of pounds," since implementing

Caspar for Solicitors.

Trojan's Patient Monies software, aimed at hospitals and care settings looking after patient assets, is going from strength to strength too, with existing customers expanding their use of the software and new customers coming on board.

Trojan Consultants, whose business has been dedicated to providing solutions to protect the interests of vulnerable people for the last 36 years, recently held its latest user conference, attracting an unprecedented 100+ attendees.

"We're quite blown away by the market's response to what we do," said Larry Morgan, Trojan's Commercial Director and one of the company's longest-serving employees. "For a long time we probably hid our light under a bushel, and our success came about largely by word of mouth. More recently as we've started actively promoting what we do, we've been inundated with new interest - while our loyal customers are coming forward to speak freely about how we've transformed the work we do. We couldn't be happier."

The company has plenty of new developments up its sleeves too, with a cloud-based version of Caspar in the pipeline, offering customers the option to source the software on a hosted, subscription basis. "This will further expand our market, making it even easier for our target users to connect with our software," Larry commented.

Today, Trojan software collectively manages over £1 billion of assets for more than 50,000 people.

--Ends--

About Trojan Consultants

Trojan Consultants is an acclaimed specialist in providing financial care and complete case management software and services, with a rich heritage spanning more than 35 years in the sector. We help local authorities, health trusts and LLPs to manage the financial affairs of vulnerable individuals through automated, on-demand client money and case management solutions. Most importantly, we develop and hone our solutions in direct collaboration with the people who use them every day. Together, our customers administer over £1 billion for a combined 50,000+ vulnerable clients.

More at [www.trojanconsultants.com](https://trojanconsultants.com) (<https://trojanconsultants.com/>)

PR Contact

Carina Birt, PR for Inforalgo. carina@sarumpr.com or +44 7970 006624