

Qwikfast to speed up productivity by over 80% with Advanced Exchequer solutions

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Qwikfast Trade & DIY supplies (Qwikfast) is to boost productivity by over 80% by implementing a financial management solution with an integrated mobile app (eXchequer 365) and document management technology from Advanced Exchequer (Advanced). The planned go-live is December 2015.

The solutions will enable the company to better manage its stock and reporting on over 200,000 product items and increase sales by providing instant access to critical business data. Processing sales orders will also be significantly streamlined through automating manual procedures.

Based in Dorchester, Qwikfast is a UK based distributor to several industries including the building, construction and engineering trades. The company's existing finance software is outdated and unable to provide access to current stock and customer sales trends in a timely manner which is impacting efficiency levels.

Glenn Taylor, Business Director at Qwikfast Trade and DIY Supplies, explains, "We selected Advanced because they were recommended to us by one of our customers. Their modern solutions work across desktop and mobile devices which will transform the day-to-day running of the business and dramatically improve productivity and financial reporting."

Qwikfast receives approximately 1,000 weekly sales orders direct and via its online eCommerce store which take several hours to input manually. Moving forward these orders will be downloaded and automatically imported into the Exchequer finance system where they can be processed within minutes. The system will also more accurately forecast stock requirements to promptly meet customer expectations, replacing complicated and unreliable spreadsheets.

The integrated eXchequer 365 mobile app will enable the sales team to maximise profitability when visiting customers. The app can quickly produce quotations and process orders in addition to checking the availability of stock and replenishing items remotely to rapidly fulfil demand. Staff can also check a customer's account balance and highlight any overdue invoices to assist with cash flow.

Finally, the document management technology will allow proof of delivery notes (PODs) and related documents to be scanned, attached to the relevant record in the finance solution and electronically stored. This will eliminate a lengthy procedure to retrieve a paper POD by hand.

Mr Taylor comments, "Exchequer will reduce the time it takes to process web based orders from four hours to just 30 minutes each day, increasing productivity by over 80%. Having electronic access to PODs will save a further two hours a week and help us to resolve customer queries much faster.

"eXchequer 365 also gives us enormous potential for growth. For the first time we'll have immediate access to accurate stock and sales information at our fingertips. This will improve customer satisfaction levels and ensure we focus on the areas of the business that are most profitable."

-ENDS-

Notes to Editors

About Qwikfast Trade & DIY Supplies Ltd

Based in Dorchester, Qwikfast Trade & DIY Supplies is an independent business distributor supplying over 50,000 different products to a huge array of industries. Qwikfast's main areas of expertise are squarely aimed at the building and joinery, construction, roofing and cladding, engineering, PEM, maintenance, manufacturing and mechanical industries.

The company also caters for DIY users and building services, such as plumbers and electricians.

<http://www.qwikfast.co.uk/>

About Advanced Exchequer

Advanced Exchequer's multi award-winning, fully integrated accounting and business software helps organisations improve the way they manage and operate their business, delivering significant time and cost savings by automating everyday tasks.

Flexible and easy to use, with powerful functionality built-in throughout, Exchequer supports all aspects of an organisation providing unrivalled analysis, exceptional management reporting and productivity enhancing tools. Exchequer improves customers' productivity by 47%.

Award successes include 'Financial Software Provider of the Year' in the Real Finance/CBI FDs' Excellence Awards, winning more times than any other software provider and 100% user recommendation by Charity Finance for three years running.

Exchequer is part of Advanced Computer Software Group Limited, a leading supplier of software and IT services to the health, care and business services sectors and is the 3rd largest provider of software and services to the UK market. In 2014, the Group won Tech Company of the Year in PwC's UK Tech Awards. Advanced was also ranked in the Deloitte UK Fast 50, which recognises the 50 fastest growing technology companies in the UK and ranked in the top 300 technology companies in Deloitte's EMEA ranking.

<http://www.exchequer.com/default.aspx>

Press contacts:

Angela Mycock and Kathryn Howard

E: pr@advancedcomputersoftware.com T: +44(0)1625 856 513