

# Former Dell Services Director Appointed VP of Sales for EMEA at Network Hardware Resale

Submitted by: BondPR UK

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Amsterdam, Netherlands – 12 July 2007, Network Hardware Resale (NHR), a world leader in pre-owned and new networking equipment, today announced the appointment of Hans van Solt as Vice President of Sales for Europe, Middle East and Africa (EMEA).

Reporting to EMEA general manager Robert Wolthuis, Hans assumes responsibility for the management and development of NHR's rapidly growing sales in EMEA – accounting for \$35 million in revenues in 2006.

"My chief objectives in this role are to maintain our excellent standards of customer service and to expand our offerings for the enterprise market," said Hans van Solt.

Hans brings 11 years experience to the role having held senior sales management positions with a number of information technology companies including Unisys, and PinkRoccade. Most recently Hans was at Dell where he was the services director for the Western European Region.

"I am delighted to welcome Hans to our European management team," said Robert Wolthuis, "His experience and strong leadership skills will be a major asset as we concentrate on building on our leadership in the market for secondary networking equipment in Europe. Hans will play a major role in helping us expand our product and service offerings to realise our ambition of growing our EMEA business by at least 20 percent per year. "

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<b>About Network Hardware Resale</b>

Network Hardware Resale (NHR) is a leading provider of high-performance pre-owned Cisco, Extreme and Juniper networking equipment. The company also is an authorised reseller of resilient, massively scalable networking gear from Force10 Networks. Founded in 1986, the Santa Barbara, Calif.-based organisation has been recognised by Inc. Magazine as one of the fastest growing private companies in the United States for four consecutive years. NHR provides global sales and technical support from its California, New York City metro, Amsterdam and Singapore locations. More than 10,000 organisations worldwide purchase quality networking equipment from NHR, including Global 1000 companies, small and mid-sized enterprises, government entities, educational institutions, healthcare organisations and telecommunications service providers. For more information, visit <a href='www.networkhardware.com'>www.networkhardware.com</a>.

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