

RealVNC announces new UK distribution agreement with Sigma Software Distribution

Submitted by: Sigma Software Distribution

Monday, 28 January 2019

For immediate release: Ashburton, UK, January 2019 - RealVNC announces its appointment of Sigma Software Distribution as their preferred distributor in the UK.

RealVNC are experts in remote access software, providing reliable, secure and easy-to-use remote access software. RealVNC's product, VNC Connect, covers a wide variety of use cases; from IT support and remote working to supporting usability testing and running virtual desktops.

Richard Booth, Channel Sales Executive at RealVNC commented, "We've partnered with Sigma for some time and are delighted to formalise our partnership by making Sigma our preferred UK distributor. We chose Sigma because of their experience working with fast-growing SaaS vendors of our size and their expertise in the UK market. We've seen a strong demand for RealVNC remote access tools in other regions and this partnership will allow us to grow net-new business in the UK to similar levels."

Jane Silk, Managing Director at Sigma said: "Having worked with RealVNC for a number of years we are excited to be taking our distribution agreement to the next level. We are looking forward to helping them grow their channel business in the UK."

RealVNC are also offering 25% off all new VNC Connect subscriptions for a limited time only. This promotional offer is available through Sigma resellers on new RealVNC subscriptions only, ordered before the 31st March 2019. To learn more visit www.sigmasd.com

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About Sigma Software Distribution

Sigma Software Distribution, founded in 2003, specialise in providing non-mainstream software solutions to the channel across the UK and EMEA. Sigma adds value to the channel by helping its partners increase their profits with a comprehensive portfolio of innovative software products.

www.sigmasd.com

About RealVNC

RealVNC's remote access and management software is used by hundreds of millions of people worldwide. Our software helps organisations to cut costs and improve the quality of supporting remote computers and applications. RealVNC are the original developers of VNC remote access software and supports an unrivalled mix of desktop and mobile platforms.

www.realvnc.com

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