

FHL is Oracle+NetSuite's #1 EMEA partner for record sixth year

Submitted by: FHL

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FHL has won the accolade more times than any other partner

Oracle+NetSuite – the provider of the world's leading cloud business management solution – has named UK-based FHL (<http://www.fhl.co.uk>) its top solution partner of the year for the UK, Europe, Middle East and Africa (EMEA) for a record sixth time. The award was presented at the Oracle+NetSuite Annual SuiteWorld (<http://www.netsuitesuiteworld.com>) Conference (Las Vegas, Nevada, 24 – 27 April 2017).

Competing against more than 50 Oracle+NetSuite solution providers in the region, FHL attracted the greatest number of new clients and the highest value subscriptions with its 'best in class' consulting and implementation services. Once again, FHL was also awarded Oracle+NetSuite's highest 5-star partner status.

Andrew Peddie, Managing Director of FHL, comments, "Consistent recognition as the leader in our field means a lot to our team. It differentiates us in what has become a very competitive sector and the team's pride shows in their work, ultimately benefiting our customers."

FHL has an impressive pedigree. Since signing to NetSuite as a solution provider in 2007, the company has successfully delivered over 150 projects. FHL now has more than 50 team members and over 10 years invested into a "pure-play" Oracle+NetSuite practice.

Peddie says, "We're recognised by mid-market organisations as a safe pair of hands for complex projects. This is because we can relate to business owners and leadership teams in both small and mid-sized organisations. We recognise the challenges that they face, tailor our offering to suit, set clear and achievable goals and remain accountable to our customers for the lifecycle of the product subscription."

More recently, FHL became an authorised SuiteCommerce Advanced (SCA) ecommerce partner and has released multiple "Built for NetSuite" certified apps as a SuiteCloud Developer Network (SDN) partner. With the market and the Oracle+NetSuite technology platform evolving at a dramatic rate, FHL is finding the demand for its services greater than ever.

Peddie adds, "FHL is people-focused and so the team has been extensively trained, clearly to great effect! Recruiting, training, nurturing and mentoring very enthusiastic, hard-working and talented people is what keeps FHL at the top of its game and ahead of its competitors."

-ENDS-

Notes to Editor

IMAGE AVAILABLE UPON REQUEST - email liz.boote@trbconsultancy.co.uk

About FHL www.fhl.co.uk

FHL is a specialist UK-based cloud solutions provider. The company has been named NetSuite's EMEA Solution Provider Partner of The Year on six occasions – more than any other company. With a specialist team that has over 200 years' combined NetSuite experience, FHL can boast over 150 successful implementations. Customers include UK Flooring Direct, Mr Fothergill's, Wigan Warriors, Appellations and Optegra.

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