

Zycko Academy's Riverbed Training Programme Hits Europe

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Zycko Academy is the training arm of Zycko – a leading VAD of Riverbed's award winning wide-area data services (WDS). Throughout 2008, a new training schedule of Riverbed courses presented by Zycko will be hitting Europe, beginning in Germany, Benelux and France.

Peter Barnes, director of training services at Zycko Academy, said: "Zycko Academy have been successfully delivering authorised Riverbed training in the UK for more than a year. We have also been delivering some training in Germany. The expanded European training operation that we are now making available is a natural progression of our capability and growing demand."

Zycko, the value-added distributor of best-in-class convergent storage and IP solutions, has plans to expand the Riverbed courses to other European locations later in the year, including Italy, Russia and Norway.

"We're very happy to see the geographic expansion of Zycko Academy as a Riverbed Authorized Training Partner. Zycko Academy has dedicated itself to delivering the same high quality Riverbed training that our customers and partners experience at our headquarters," said Alex Hesterberg, senior director, Riverbed Professional Services. He added: "This is key to the Riverbed global WDS mission."

Zycko Academy has a team of certified trainers operating throughout the UK and Europe and the current investment in resources allows the Academy to deliver training throughout EMEA.

Emily Price, Training Product Manager at Zycko Academy, said: "This announcement is a great step in Zycko Academy's Riverbed training partnership and signals our commitment to offer Riverbed training to all customers throughout Europe."

The training program offers:

- Riverbed Deployment, Installation and Configuration course – This three day programme provides the attendee with the information and skills they need to enable them to deploy, install and configure a Riverbed WDS solution.

European dates will be made available on Zycko Academy's website as well as the Riverbed online booking system which can be accessed via their partner portal.

ENDS

Notes to editor:

Zycko is a value-add distributor of best-in-class convergent IT infrastructure solutions through a channel of resellers, systems integrators and service providers.

Zycko is privately held and has been profitable since inception in 2000, when the company's original

charter was to market data networking accessories to resellers as a wholesale distributor. Zycko now employs 250 staff, serving over 3,000 resellers around the world from eleven offices on four continents. The company enjoys an annual turnover of more than \$180m.

Zycko's provision of best-in-class IT products and logistics management is supported by true value-add professional services - such as pre-sales expertise, technical support, custom configuration, an industry leading accredited training program, and marketing support. These vital services and support enable our customers to quickly deliver profits and invest in new market opportunities, allowing them to differentiate in a crowded market. Zycko is the channel partner of choice.

Zycko's strategic partner base includes world-class companies such as Avago, Asigra, CommVault, Diligent, Edgewater, Epicenter, Hitachi Data Systems, Intransa, Isilon, LSI, OnStor, Polycom, Powersine, QLogic, Riverbed, USystems.

For more information visit www.zycko.com

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