

Konica Minolta and Nuance launch eCopy document imaging software for integrated MFPs

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Gerrards Cross, 18 November 2009 - Konica Minolta Business Solutions (UK) Ltd and Nuance Communications today announced the launch of Nuance's eCopy ShareScan and eCopy Business Automation Services on integrated Konica Minolta multi function peripheral (MFP) products.

Delivering increased efficiency and security, the new software allows business professionals to access Nuance's eCopy document imaging capabilities directly from the high quality, colour bizhub control panel situated on the MFP. Benefits include:

- Reduced hardware – Eliminates the need for additional scanning hardware at the Konica Minolta bizhub MFP, thereby reducing maintenance and freeing up physical space.
- Centralised administration – Enables IT administrators to easily manage the scanning functions at multiple remote devices, configure connector profiles, and deploy changes all from a single administrative console.
- Multiple product configuration options – Provides the productivity enhancements of sophisticated document imaging software at price points that will provide quick return on investment.

eCopy PaperWorks desktop document imaging software is included with ShareScan. PaperWorks allows office workers to convert electronic and paper documents into text-searchable, secure PDFs and directly include them in business applications and workflows. PaperWorks provides advanced tools to scan, merge, modify, and connect documents with the software office workers use every day.

Konica Minolta Business Solutions (UK) Ltd also offers add-on Business Automation Services modules to complement Nuance's integrated eCopy ShareScan. The barcode recognition and image enhancement software bring production scanning capabilities – typically only found in software used with production scanners – to MFPs, allowing office workers who have no knowledge of image processing to complete these tasks automatically. These add-on services include:

- Barcode recognition – This automates routine document scanning tasks such as naming, filing and indexing scanned documents based on barcodes contained in the documents. All files are handled without user intervention, providing a simpler user experience and consistent results.
- Image enhancement – Processing scanned documents to produce a 'cleaner' image. Nuance's eCopy Image Enhancement enables optical character recognition (OCR) and barcode automation to translate image content more precisely into machine-readable and editable text. This speeds up the scanning process as the need for manual exception reporting is dramatically reduced.

Mat Stanley, head of the professional services and solutions group at Konica Minolta comments: "The launch of Nuance's eCopy ShareScan on our integrated MFPs clearly demonstrates Konica Minolta's continued commitment and investment in the document imaging area. As a company, we are focused on

delivering superior solutions that address our customers' evolving needs. By developing the first browser-based technology for our bizhub MFP devices, we have enabled our customers to use eCopy ShareScan without any additional hardware therefore providing lower total cost of ownership.”

The Royal Devon & Exeter (RD&E) Hospital had a key requirement to be able to utilise their Active Directory logins for secure scan to email and scan to home folders. These two functions were considered critical by RD&E Hospital’s internal IT section as it adhered to their security practices relating to scanning of documents.

Darren O’Meira, deputy IT operations manager at RD&E Hospital explains, “This solution has provided our users with a compact distributed scanning solution that meets all of our security requirements.”

Steve Walker, senior procurement manager at RD&E continues, “The integration of eCopy with the Konica Minolta MFP provides a great combination technology delivering a very effective solution to our technical requirements along with a solid return on investment.”

Nuance Communications recently acquired eCopy, combining Nuance’s multifunction printer (MFP) desktop solutions and eCopy’s server offerings, to deliver network scanning solutions that connect the widest range of MFPs to a broad set of business applications and content management systems. For more information please visit: http://www.nuance.com/news/pressreleases/2009/20091005_ecopy.asp

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About Konica Minolta Business Solutions (UK) Ltd

Konica Minolta Business Solutions (UK) Ltd markets business machines manufactured by Konica Minolta Business Technologies Inc, in the United Kingdom through a direct sales force and a network of independent dealerships. Konica Minolta digital imaging systems are manufactured in Japan and China. All are ISO9002 accredited for quality procedures.

UK turnover for Konica Minolta Business Solutions (UK) Ltd is in excess of £150 million, placing the company fifth in the digital copier market with a 6.8 per cent share of the black and white market and a dominant 30.5 per cent share of the colour market (not including colour capable systems) according to InfoSource.

With a total workforce of 22,500 employees worldwide, Konica Minolta Business Technologies generated net sales of over £5.07 billion in fiscal 2007. Globally Konica Minolta Holdings, Inc. had a turnover £7.74 billion in fiscal 2007. Building on its strong core of optical technologies developed over many years, Konica Minolta Business Technologies aims to be a corporation offering products and services that are essential to all areas of digital imaging.

Nuance Communications, Inc.

Nuance Communications, Inc. is a leading provider of speech and imaging solutions for businesses and consumers around the world. Its technologies, applications and services make the user experience more

compelling by transforming the way people interact with information and how they create, share and use documents. Every day, millions of users and thousands of businesses experience Nuance's proven applications. For more information, please visit www.nuance.co.uk.

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Press Contacts:

Nuance Communications International
Vanessa Richter, +32-9-239 80 31
vanessa.richter@nuance.com

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