

Quantix achieve record month during May

Submitted by: Quantix

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Quantix Ltd, a leading UK IT Managed Services provider (http://www.quantix-uk.com/Managed_Services.aspx), recently announced record monthly figures. Total sales revenue of over £1.5 million was achieved during May 2008 and came on the back of winning a number of significant projects.

Since its formation in 2002, Quantix (<http://www.quantix-uk.com>) has continued to grow dramatically, delivering significant year-on-year increases in both revenue and profits. This recently propelled them into 87th place in Lloyds Development Capital's Hot 100 growth report. With a focus on Oracle Support (http://www.quantix-uk.com/Oracle_Support_Oracle_Managed_Services.aspx), SQL Server Support (http://www.quantix-uk.com/SQL_database_Managed_Services-.aspx), & Security Managed Services (http://www.quantix-uk.com/Systems_Security_Support_Services.aspx), Quantix has seen the value of its contract base grow to almost £5m. Client retention rates are high due to service innovation and continued investment in service delivery, something demonstrated by the recent renewal of a £300k, 3-year agreement with a leading high street retailer.

Quantix are tier 1 partners with key suppliers Oracle (http://www.quantix-uk.com/Oracle_Technology-.aspx), Microsoft (<http://www.quantix-uk.com/MicrosoftTechnology.aspx>) & Juniper (<http://www.quantix-uk.com/junipertechnology.aspx>) and offer remote support services that combine lower costs with increased service levels, a combination that is ideal for most organisations in the current economic climate.

Over the coming year Quantix is planning to build upon its already extensive range of IT Managed Services with a raft of new solutions. Among these will be Database SaaS (http://www.quantix-uk.com/Software_as_a_service.aspx) (Software as a Service), Managed DR, Hosted Application Acceleration and Managed PCI Compliance services.

Simon Goodenough, Sales and Marketing Director explained: "The last five years has seen exceptional organic growth for Quantix, providing us with a sound financial base for the future. Although the general economic outlook may be uncertain, we feel that our recent investments in staff, infrastructure and service development are paying dividends and will help to ensure that our next five years will be just as successful."

About Quantix:

Quantix is an Oracle Certified Advantage Partner, Microsoft Gold Partner and Juniper Select Partner, specialising in the provision of enterprise applications support and managed services to the Mid Market. Incorporated in 2002, Quantix has seen consistently strong growth in its range of support services and can now lay claim to a managed services contract base of circa £5m. Quantix has a turnover of £8m and currently works with over 400 clients across numerous vertical markets, including Finance & Banking, Transport, Public Services, Business Services, Retail, Manufacturing and Telecoms.

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