

# An Impressive Q3 innings from Quantix

Submitted by: Quantix

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Quantix (<http://www.quantix-uk.com>), a leading UK provider of enterprise applications support ([http://www.quantix-uk.com/Business\\_Applications.aspx](http://www.quantix-uk.com/Business_Applications.aspx)) and IT managed services ([http://www.quantix-uk.com/Managed\\_Services.aspx](http://www.quantix-uk.com/Managed_Services.aspx)), continues its impressive growth into the second half of its financial year.

Q3 financial results, which run from April 2009 to June 2009, show a 23% year-on-year profit increase and a 35% profit increase year to date. Full year results are likely to see turnover approaching £10m, annual profits up almost 40% to £1.8m and a total contract base of circa £5m.

As Quantix's financial stability and success continues to impress, so does the number of awards and achievements the innovative IT company is collecting. Hot of the heels of other accolades, in Q3 Quantix won a 'Business Innovation through Technology' award that showed recognition for a number of new managed services that had been launched earlier in the year.

Simon Goodenough, Sales & Marketing Director, commented:

"Quantix's continued success is a testament to the knowledge and expertise within the organisation as well as a demonstration of the long term relationships we enjoy with our clients. At a time when other organisations are making cuts, we are actually looking to invest further, particularly in technical and service delivery skills. I'm particularly delighted with the way our long term contract base has continued to grow, having won 25 new contracts already this year."

The fundamental reasons for Quantix's continued success resides within their ability to provide reliable, pro-active IT Support solutions combined with cost saving efficiencies, regardless of industry or client type. As the recession continues to bite, businesses are looking to reduce costs without compromising their mission critical systems, a balancing act that Quantix has been focusing on for almost a decade.

Simon Goodenough adds, "Quantix has continued to grow its core range of Oracle ([http://www.quantix-uk.com/Oracle\\_Technology-.aspx](http://www.quantix-uk.com/Oracle_Technology-.aspx)) & Microsoft Support Services (<http://www.quantix-uk.com/Microsoft-Technology.aspx>) whilst creating a portfolio of new offerings. Over the past 6 months we have launched exciting new IT managed services such as GEM (Enterprise IT Monitoring 'through the cloud'), RapidRecovery (<http://www.quantix-uk.com/Business-Continuity.aspx>) (DR SaaS) and SecureConnect ([http://www.quantix-uk.com/Secure\\_Connect\\_Managed\\_Service.aspx](http://www.quantix-uk.com/Secure_Connect_Managed_Service.aspx)) (Secure Remote Access SaaS). These, as well as heavy investment in our service delivery function, should help fuel further double digit growth over the coming years and maintain the high levels of customer satisfaction that we strive for'.

Financial Results – Q3 FY09

- Turnover: £2.5m
- Gross margin: £1.2m

- Contract Base: £4.81m
- Q3 EBITA: £430k (growth of 23% year on year)
- Forecast Full Year EBITA: £1.8m (growth of 40% year on year)

Quantix (<http://www.quantix-uk.com>), an Oracle Certified Advantage Partner (<http://www.quantix-uk.com/oracle-certified-advantage-partner.aspx>), Microsoft Gold Partner (<http://www.quantix-uk.com/microsoft-gold-partner.aspx>), Juniper Select Partner (<http://www.quantix-uk.com/juniper-select-partner-.aspx>) and Websense Platinum Partner (<http://www.quantix-uk.com/websense-partner.aspx>), specialises in the provision of Enterprise Applications support ([http://www.quantix-uk.com/Business\\_Applications.aspx](http://www.quantix-uk.com/Business_Applications.aspx)), managed services ([http://www.quantix-uk.com/Managed\\_Services.aspx](http://www.quantix-uk.com/Managed_Services.aspx)) and high performance security (<http://www.quantix-uk.com/HighPerformanceNetworkingandSecurity.aspx>) solutions to the Mid Market.

With offices in London and Nottingham, Quantix employs a team of forty, qualified Oracle and Microsoft consultants and account managers delivering, remote Applications and DBA support, 24x7 monitoring and management, pro-active software maintenance, technical consulting, software development and license optimisation services to over 500 clients