

# Disaster Recovery TCO Analysis by Quantix

Submitted by: Quantix

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According to a recent Symantec survey, 93% of organisations had to act on their Disaster Recovery (DR) plans last year. Of these outages, over 40% lasted for 8 hours or more.

To help you plan and respond appropriately to this risk, Quantix is offering a unique, accurate and detailed Total Cost of Ownership (TCO) analysis for the main DR options available, specifically tailored to your business.

This exclusive analysis, developed by Quantix ([http://www.quantix-uk.com/?utm\\_source=PR-DWpublishing&utm\\_medium=article&utm\\_campaign=RR%2BTCO](http://www.quantix-uk.com/?utm_source=PR-DWpublishing&utm_medium=article&utm_campaign=RR%2BTCO)), demonstrates the TCO for different disaster recovery platforms when considering CapEx, OpEx and the cost of an outage itself. The analysis incorporates actual company details<sup>1</sup> so you gain a bespoke, professional analysis of the costs involved for your company, not just a guideline, but accurate and specific to your business.

Whether you're an IT Manager or Board Member, TCO analysis enables you to easily articulate and understand the need to change your DR plan, in addition to providing you with hard numbers and actual costs of the benefits of investing in an alternative platform.

## About the TCO Analysis

The DR options included in the analysis are Tape, Standby Hardware, Remote Site, Data-centre and RapidRecovery ([http://www.cloud-dr.com/?utm\\_source=PR-DWpublishing&utm\\_medium=article&utm\\_campaign=RR%2BTCO](http://www.cloud-dr.com/?utm_source=PR-DWpublishing&utm_medium=article&utm_campaign=RR%2BTCO)), a new and fully virtualised offsite recovery service offered exclusively by Quantix.

Performing the analysis for a fictional company, HydraTec, shows that a single outage would cost the business at least £588,235. Replicating to a remote office would reduce outage costs by over 99% but would require a 3-year investment of £152k. For HydraTec, the RapidRecovery Managed Service would provide almost the same risk reduction but with a 3-year TCO of just £60,564 – the lowest overall TCO and CapEx investment of all the DR options.

See the full TCO Analysis for HydraTec here ([http://cloud-dr.com/images/stories/disaster\\_recovery\\_tco\\_analysis\\_quantix.pdf?utm\\_source=PR-DWpublishing&utm\\_medium=](http://cloud-dr.com/images/stories/disaster_recovery_tco_analysis_quantix.pdf?utm_source=PR-DWpublishing&utm_medium=)

If you'd like a full DR TCO analysis carried out for your business, get in touch with Quantix on 0115 983 6200 or email [enquiries@quantix-uk.com](mailto:enquiries@quantix-uk.com).

## About RapidRecovery

The RapidRecovery ([http://www.cloud-dr.com/?utm\\_source=PR-DWpublishing&utm\\_medium=article&utm\\_campaign=RR%2BTCO](http://www.cloud-dr.com/?utm_source=PR-DWpublishing&utm_medium=article&utm_campaign=RR%2BTCO)) solution provides full flexibility, huge cost savings and faster restore times than older and less flexible

recovery methods – all capital expenditure costs for DR are removed, alongside the associated business functions and contracts to support the in-house maintenance of a DR mechanism.

The whole RapidRecovery service is maintained and supported by some of the industries' leading technical engineers who support the service on a 24x7 basis to ensure that you have the maximum protection and the fastest response time to a system outage whether your staff are available or not.

Find out more about RapidRecovery & the advantages for your business here

([http://cloud-dr.com/index.php?option=com\\_content&view=article&id=3&Itemid=3&utm\\_source=PR-DWpublishing&utm\\_medium=](http://cloud-dr.com/index.php?option=com_content&view=article&id=3&Itemid=3&utm_source=PR-DWpublishing&utm_medium=)

For any more information:

Call 0115 983 6200

Email [enquiries@quantix-uk.com](mailto:enquiries@quantix-uk.com), visit the RapidRecovery website

([http://www.cloud-dr.com/?utm\\_source=PR-DWpublishing&utm\\_medium=article&utm\\_campaign=RR%2BTCO](http://www.cloud-dr.com/?utm_source=PR-DWpublishing&utm_medium=article&utm_campaign=RR%2BTCO)), or contact us here.

([http://www.cloud-dr.com/index.php?option=com\\_facileforms&Itemid=6&utm\\_source=PR-DWpublishing&utm\\_medium=article](http://www.cloud-dr.com/index.php?option=com_facileforms&Itemid=6&utm_source=PR-DWpublishing&utm_medium=article)

## About Quantix

Quantix, one of the UK's leading IT managed service and solution providers, specialise in the delivery of Enterprise Applications Support, Cloud Services and High-Performance IT Security and Server Infrastructure solutions. A top tier partner with Oracle, Microsoft, Juniper, VMware and NetApp, with a leading UK-based Cloud platform, Quantix is unique in offering flexible managed services that range from round-the-clock remote DBA and application support through to cloud-based DR, application hosting and software-as-a-service.

With offices in Nottingham and London and multiple UK-based data centres, Quantix employs over 50 certified consultants, support staff and account managers, and currently provides services to 500 clients across vertical sectors such as Financial Services, Transport, Government, Retail, Manufacturing and Telecoms.

[www.cloud-dr.com](http://www.cloud-dr.com)

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