

Quantix Announce Further ISV Partnership Success

Submitted by: Quantix

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Quantix (<http://www.quantix-uk.com>) is pleased to announce a multi-year Software-as-a-Service contract with one of our key ISV partners, IDBS. Through the Quantix delivery platform, IDBS has enabled a unique, translational medicine platform for the Integrated Cancer Centre with King's Health Partners.

ORIS – the Oncology Research Information System will enable Kings Health Partners to develop targeted, personalised cancer therapies according to specific genetic and other characteristics of individual patients.

Using the Quantix Cloud platform, Nimbus-Q (<http://www.quantix-uk.com/about-quantix/quantix-cloud-platform>), to enable their Software-as-a-Service solution (<http://www.quantix-uk.com/solutions/isv-saas-enablement>), IDBS is able to deliver a ground-breaking solution – a single, cross-organisational research platform which will bring together patient data for all King's Health Partners, handling the complex analytical demands of translational research and improving collaboration between their partners.

The partnership between IDBS and Quantix allows a powerful combination of skills to be offered to IDBS' broad R&D and Healthcare customer base. IDBS provides authentic enterprise applications and specialised informatics environments whilst Quantix bring their extensive experience of provisioning complex applications via a SaaS delivery model and proven expertise of complex database and application hosting (<http://www.quantix-uk.com/solutions/managed-cloud-services/enterprise-cloud-hosting>) and support solutions (<http://www.quantix-uk.com/solutions/application-support>).

IDBS benefits from the expertise and support skills Quantix bring to the relationship, and in turn provides its customers and partners with the extensive data and connectivity security the Nimbus-Q platform (<http://www.quantix-uk.com/about-quantix/quantix-cloud-platform>) offers. Simon Goodenough, Sales & Marketing Director of Quantix, explains "Quantix has developed its enterprise grade cloud infrastructure to provide secure hosting and delivery platform for ISVs, and we're delighted that IDBS and their partners are taking full advantage of these benefits for such an innovative and ground-breaking solution."

In addition, Chris Molloy, VP Corporate Development at IDBS, explains "We selected Quantix for the managed hosting of our applications because of their highly professional approach and commitment to customer data security. Keeping our systems and data secure is an absolute priority to us and it's key that our hosting partner fully understands this."

The ORIS project highlights IDBS' strategy to design and build enterprise data management and analytics systems targeted at improving healthcare provision in the UK and worldwide, and demonstrates the huge advantages SaaS enablement can bring to different markets. Quantix is extremely pleased with the partnership from both a technical perspective (due to the successful delivery of highly complex hosting solutions) and also from the perspective that they are able to support projects within the healthcare sector which will improve the quality of care and treatment patients receive, and make a real difference to the market.

About Quantix

Quantix is one of the UK's premier providers of Managed Cloud Services (<http://www.quantix-uk.com/solutions/managed-cloud-services>), Application Managed Services (<http://www.quantix-uk.com/solutions/managed-application-services>) and Infrastructure Solutions (<http://www.quantix-uk.com>) for Enterprises and Independent Software Vendors – a true Managed Cloud Services Provider.

Our secure, dependable infrastructure and proven application and security expertise allows us to provision a wide portfolio of both hosted and on-premise application management services that deliver considerable IT cost savings and de-risk technology investments. Through production-ready services such as Managed Application Hosting (<http://www.quantix-uk.com/solutions/managed-cloud-services/enterprise-cloud-hosting>), DBA Managed Services (<http://www.quantix-uk.com/solutions/application-support>), Cloud-based Disaster Recovery (<http://www.quantix-uk.com/solutions/managed-cloud-services/cloud-disaster-recovery>) and SaaS Enablement (<http://www.quantix-uk.com/solutions/isv-saas-enablement>), we deliver demonstrable competitive advantage to our clients.

Call 0115 983 6200 or email enquiries@quantix-uk.com for more details about Quantix or SaaS Enablement for ISVs.

www.Quantix-uk.com

About IDBS

IDBS is a global provider of innovative enterprise data management, analytics and modeling solutions. The company's uniquely sophisticated platform technologies are used by more than 200 pharmaceutical companies, major healthcare providers, global leaders in academic study, and high tech companies to increase efficiency, reduce costs and improve the productivity of industrial R&D and clinical research. IDBS is clearly differentiated by its unique combination of award-winning enterprise technologies and domain knowledge in R&D.

IDBS's solutions help scientists, hospitals and R&D businesses produce the world's newest therapeutics, diagnostics and personalized treatments, high-tech materials and consumer products, faster, cleaner engines and fuels, breakthroughs in productive agriculture, healthy, safer food products, and high tech materials and products.

Founded in 1989 and privately held, IDBS is headquartered in Guildford, UK with a direct sales and support presence worldwide. IDBS is a Profit Track 100 company and the recipient of multiple awards including the Frost and Sullivan 'Enabling Technology' Award in R&D data management for 2010. Further information can be found at www.idbs.com