

Repstor Gears up for Continued Fast Growth in Legal & Professional Services Sectors with Series of New Appointments in the UK & US

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Belfast, UK - January 26th, 2021 – Repstor (<https://www.repstor.com/>), the Microsoft 365-based information and matter management specialist preferred by professional services firms globally, has kick-started 2021 with an expanded team, reflecting the company's confidence in another strong year ahead.

Repstor, which recently made the Deloitte Top 50 Rapid Growth Tech Company list for the fourth year running, has appointed seven new consultants to the team to address the soaring interest in its software among legal and professional services firms on both sides of the Atlantic.

Alison Thorpe (<https://www.linkedin.com/in/alison-thorpe-1baab42/>) has joined as Sales Manager for Repstor's UK Legal operation, and will spearhead new business development team in this important and fast-growing market for Repstor. Alison joins the company from Eclipse Legal Systems, where she was a Sales Consultant, with other career highlights including the Regional Sales Manager role at Prosperoware.

New products consultants Eve Boardman (<https://www.linkedin.com/in/eve-boardman-83860a108/>) and Chris Colahan (<https://www.linkedin.com/in/chris-colohan-46656633/>) strengthen Repstor's professional services-focused team in the UK.

Colin Truesdale (<https://www.linkedin.com/in/colintruesdale/>), whose impressive career includes more than 12 years in Product Marketing and Managing Consultant roles at Kainos, and four years as Training Manager at Meridio, has joined as Head of Pre-Sales. Colin will be responsible for actively driving and managing the pre-sales process within customer opportunities in Legal and Professional Services.

Based in England, Juelma Isabel Nunes (<https://www.linkedin.com/in/jinunes/>) joins as an Inside Sales Executive, to support business expansion in the UK.

In the US, a strong and fast-growing market for Repstor's legal and professional services solutions business, Repstor new appointments include Brad Teed (<https://www.linkedin.com/in/bradteed/>), an experienced solutions architect, product manager and former CTO and Abby Moore (<https://www.linkedin.com/in/abby-moore-41560b30/>), a skilled project manager, to drive business expansion State-side from their base in Texas.

Commenting on all of the new appointments, Alan McMillen, Repstor's CEO, says, "On behalf of all at Repstor, I warmly welcome these impressive individuals to the company, and look forward to the additional sales growth and customer success they will help to drive in 2021, both in the UK and internationally."

After a busy and successful year for the company in 2020 despite the difficult climate, Repstor continues to enjoy strong and growing demand for its Microsoft 365-based information management solutions. These

help knowledge workers, especially in the professional services sectors, to streamline content and information management from within familiar existing applications including Outlook and Teams.

“We’ve seen all kinds of professional services teams seek to consolidate and digitally simplify the way they manage their projects and caseloads, as the pandemic has deepened and caused operational chaos for firms,” Fergus Wilson, Repstor’s CTO, notes.

“Teams of professionals already loved what we do, but continued lockdowns and remote working have brought forward transformation plans. Specifically, the pandemic has prompted consolidation of information management platforms, and rising interest in secure hosting in the cloud. We’re helping them to standardise more of what they do via the investments they’ve already made in Microsoft 365.”

As well as the recent Deloitte accolade, Repstor has also been named in Gartner’s recent Market Guide for Corporate Legal Matter Management, which recognises companies that have achieved visibility and traction in this sector.

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About Repstor

Repstor is the Microsoft 365-based Information Management company. We specialize in optimizing Microsoft 365 and Microsoft Teams productivity and information control for law firms, accountancy practices and in-house legal teams.

We enable legal teams to coordinate and progress all matter management in a secure, ordered and traceable way from within Microsoft 365 and Teams. Harnessing the investment already made in these platforms, we offer substantial efficiency gains for professional services firms and legal operations.

Firms including Konexo, Adams & Adams, gunnercooke, Boels Zanders Advocaten, and legal teams within major brands such as IATA, National Grid and Network Rail, are among the many organizations globally that enthusiastically use our information management platform which is cloud-hosted, affordable and very easy to deploy.

For more information, visit www.repstor.com or find us on Twitter at @Repstor1.

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