

# SCANSAFE DRIVES GROWTH IN ASIA PACIFIC WITH APPOINTMENT OF NEW REGIONAL DIRECTOR

Submitted by: ScanSafe Ltd

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New Recruit Joins Leading Provider of SaaS Web Security From Verizon Business

LONDON — 1 September, 2009 — ScanSafe, the pioneer and leading provider of SaaS Web security has appointed Venu Sathiraju as Regional Director of Asia Pacific, effective immediately. In his new capacity he will be based in Tokyo and will be responsible for new business across the fast growing Asia Pacific region.

Venu Sathiraju's key responsibilities will primarily focus on driving new business in the Asia Pacific region whilst supporting our existing partners such as AT&T as well as recruiting new partners. He brings vast local experience to his new post with over 9 years experience delivering SaaS security in Tokyo.

"We are delighted to welcome Venu Sathiraju to our rapidly growing organization," said Eldar Tuvey, CEO of ScanSafe. "Asia Pacific has always been an important region for us as we continue to extend our reach globally and we are excited to bring Venu onboard to drive our further expansion and presence in this area."

Sathiraju has over 14 years highly relevant sales and business development experience including positions at Netscape Communications, Zensar Technologies, Fiberlink Communications, Postini and most recently Verizon Business where he led a team focused on managed security services. Sathiraju also has extensive experience in building business for global services in Japan via direct sales and through partners.

"After extensive experience in cloud computing and IT security services, I am excited to work with the leading provider of SaaS Web security," comments Venu Sathiraju, regional director of sales, Asia Pacific at ScanSafe. "ScanSafe has developed a solution which not only conquers Web threats but also saves organizations time and money. I am confident that with my local expertise and ScanSafe's award-winning technology we will secure our dominant position in Asia Pacific."

ScanSafe's SaaS Web security requires no hardware, upfront capital costs or maintenance and provides unparalleled real-time threat protection with no perceivable latency. As a result, the services increase productivity, reduce bandwidth consumption and offer a lower total cost of ownership than hardware or software solutions. In addition, by removing the burden of maintenance, the solutions free internal IT resources, allowing them to focus on projects directly related to an organisation's core competency.

About ScanSafe

ScanSafe is the pioneer and largest global provider of SaaS Web Security, ensuring a safe and productive Internet environment for businesses. ScanSafe solutions keep malware off corporate networks and allow businesses to control and secure the use of the Web. As a SaaS solution, ScanSafe eliminates the burden of purchasing and maintaining infrastructure in-house, significantly lowering the total cost of ownership. Powered by its proactive, multilayered Outbreak Intelligence™ threat detection technology,

ScanSafe processes more than 20 billion Web requests and 200 million blocks each month for customers in over 100 countries.

In 2009, the company was awarded “Best Content Security” solution by SC Magazine Europe for the third consecutive year. For more information, visit [www.scansafe.com](http://www.scansafe.com)

Media Contact:

EMEA

Susie Bailey

ScanSafe

Office: +44 (0) 20 7034 9378

Mobile: +44 (0) 7875 360 437

Email: [susie.bailey@scansafe.com](mailto:susie.bailey@scansafe.com)

